2016 Missouri

Legal Malpractice Insurance Report

Statistics Section
June 2017



MISSOURI LEGAL MALPRACTICE INSURANCE REPORT 2016

Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
June 2017

Also Available from DIFP

Reports: The following reports are also available:

- Missouri Market Share Report
- Missouri Real Estate Malpractice (Closed Claim Report)
- Missouri Legal Malpractice (Closed Claim Report)
- Missouri Products Liability (Closed Claim Report)
- Missouri Medical Malpractice Insurance Report
- Missouri Health Maintenance Organization Report
- Missouri Life, Accident & Health Supplement Report
- Missouri Property and Casualty Supplement Report
- Missouri Commercial Liability Report
- Missouri Mortgage Guaranty Report
- Missouri Uninsured Automobile Report

Databases: for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.

- Medicare Supplement Experience Data
- Property and Casualty Supplement Data
- Missouri Zip Code data for homeowners/dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.

Many reports, including this complaint report, are available at no cost on the DIFP website, at http://insurance.mo.gov/reports/. For paper copies, inquire with the Statistics Section at the above number.

The Department of Insurance, Financial Institutions & Professional Registration is an Equal Opportunity Employer.

DEFINITION OF TERMS

Indemnity Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Loss Adjustment Expenses: The cost involved in an insurance company's adjustment of losses under a policy.

Direct Premiums Written: The dollar amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

LEGAL MALPRACTICE INSURANCE REPORT EXECUTIVE SUMMARY

This report summarizes the legal malpractice insurance experience in Missouri from 2007 to 2016.

The charts, graphs and tables in this report are limited to closed claim information and were constructed from data collected by the Department of Insurance, Financial Institutions & Professional Registration as required by Section 383.077 RSMo. The premium and loss data, obtained from the Missouri Page 19 Supplement to the companies' annual statements are presented in the final section.

In 2016, the loss ratio for legal malpractice insurance in Missouri was 38 percent. For the 10-year period of claims closed¹, 537 (24 percent) were closed with payment. Claims closed in 2016 totaled 183, a 2 percent increase from the previous year. The average payment was \$145,046.

The cost to an insurer for settling legal malpractice cases (called loss adjustment expense, consisting of legal fees, claim adjustment costs and related items) has fluctuated over the past 10 years. In 2016, the average loss adjustment expense for all claims closed with payment was \$38,913 compared to \$87,574 in 2015.

Indemnity amounts are categorized by claim characteristics, including:

- Area of law in which the insured was retained by the claimant.
- Major activity in which the lawyer was engaged at the time the alleged error or omission occurred.
- Alleged error or omission that was the most significant reason for making the claim.
- The legal disposition of the claim at the closing date.
- The number of years the insured had been in practice at the time of the alleged error or omission.
- The relationship of the insured to the claimant.

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¹ Claims closed may have resulted from incidents in any previous period.

By area of law, the largest share of claims closed in 2016 (37 of 183) was initiated by plaintiffs in *collection and bankruptcy*. The largest proportion of all claims closed in 2016 under the major activity code occurred during *commencement of action or proceeding*. Of all claims paid during 2016, 58 percent were settled *before trial or hearing* on the alleged malpractice.

Ninety-seven percent of losses in 2016 occurred among attorneys with more than 10 years of practice. The insured's relationship to the claimant is partitioned into four subclasses: free legal service, non-client, member of pre-paid legal plan and client other than free service or prepaid legal plan. Seventy-seven percent of 2016 claims occurred in the category of client other than free legal service or member of pre-paid legal plan.

Only 14 companies reported writing legal malpractice insurance in Missouri for 2016. Of these, the Bar Plan Mutual Insurance Company was by far the largest, with over 63 percent of the legal malpractice insurance market in this state.

This report was compiled using information submitted by insurance companies. As a result, the accuracy of this report is dependent upon the correctness of each company's data. Copies of this report will be made available in Braille, large print or on audio cassette upon request. Any questions regarding this report should be addressed to the Statistics Section, Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690.

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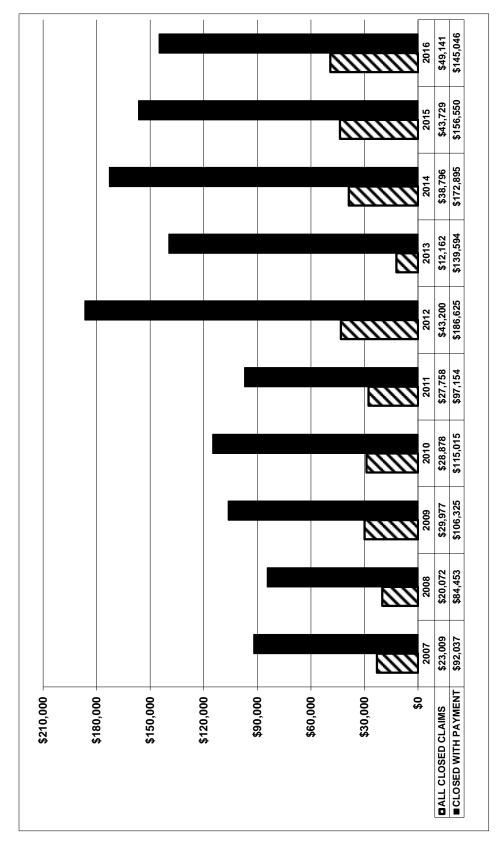
TEN YEAR SUMMARY (2007-2016)

LEGAL MALPRACTICE EXPERIENCE TEN YEAR SUMMARY (2007-2016)

| CLOSED CLAIMS | NUMBER PERCENT OF OF CLAIMS CLAIMS | PERCENT OF CLAIMS | TOTAL INDEMNITY PAID | AVERAGE INDEMNITY PAID | TOTAL LOSS EXPENSES PAID | AVERAGE LOSS EXPENSE PAID |
|--|--|-------------------------|----------------------------|------------------------------|--------------------------------|------------------------------------|
| All Closed Claims | 2,216 | 100.0% | \$67,692,453 | \$30,547 | \$43,924,498 | \$19,822 |
| Closed with Payment | 537 | 24.0% | \$67,692,453 | \$126,057 | \$25,192,828 | \$46,914 |
| Closed without Payment | 1,680 | %0.92 | \$0 | \$0 | \$18,731,670 | \$11,150 |
| Claims Settled Through Court Proceedings | 219 | %6.6 | \$7,665,582 | \$35,003 | \$13,182,808 | \$60,195 |
| Court Proceedings Resulting in Payment | 27 | 1.2% | \$7,665,582 | \$283,910 | \$4,148,296 | \$153,641 |

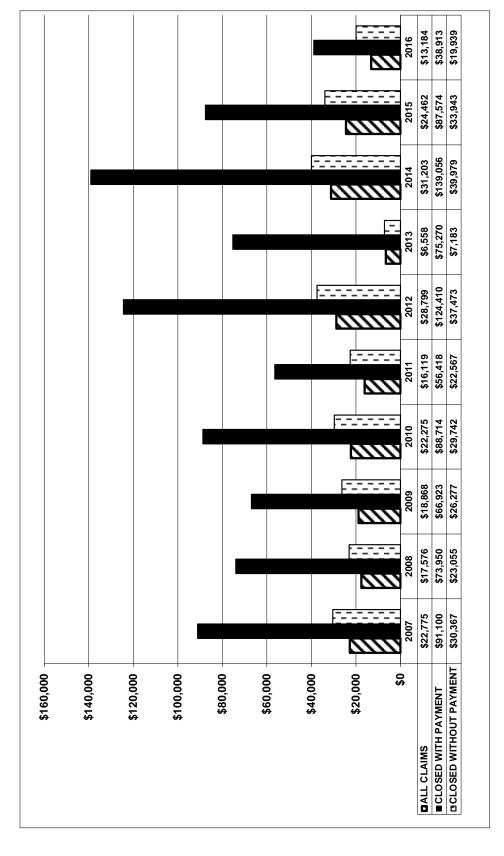
MISSOURI LEGAL MALPRACTICE INSURANCE

AVERAGE PAID CLAIM



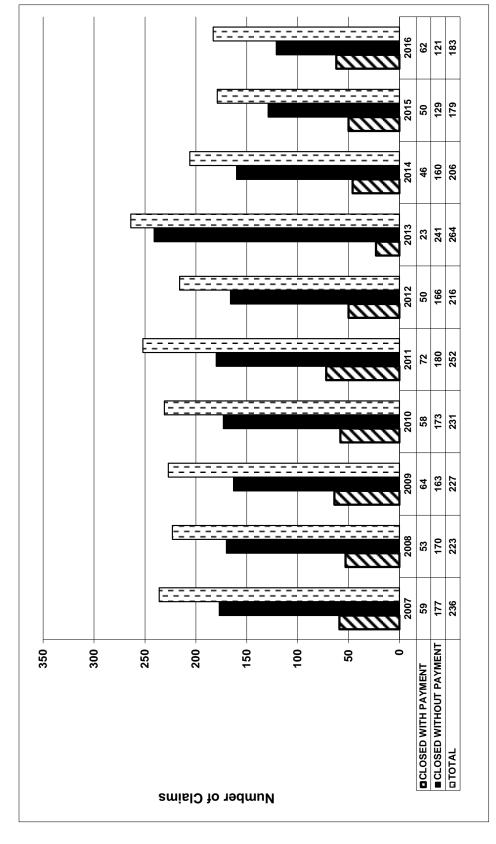
MISSOURI LEGAL MALPRACTICE INSURANCE

AVERAGE PAID LOSS ADJUSTMENT EXPENSE



MISSOURI LEGAL MALPRACTICE INSURANCE

CLAIM COUNT 2007-2016



TEN YEAR SUMMARY & 2016 SUMMARY BY AREA OF LAW

LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS FOR YEARS 2007-2016

| | | | | AVERAGE | | | AVFRAGE |
|---|-------------------------|-----------------------------|---------------------------|-------------------------------|--------------------|----------------------------------|--|
| AREA OF LAW | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | LOSS EXPENSE FOR ALL CLOSED CLAIMS |
| BI/PD - PLAINTIFF | 472 | 156 | 29.05% | \$152,024 | \$23,715,783 | 35.03% | \$23,521 |
| COLLECTION & BANKRUPTCY | 353 | 9 | 11.92% | \$45,782 | \$2,930,019 | 4.33% | \$10,619 |
| REAL ESTATE | 267 | 52 | %89.6 | \$94,016 | \$4,888,846 | 7.22% | \$9,936 |
| FAMILY LAW | 245 | 53 | 9.87% | \$75,523 | \$4,002,726 | 5.91% | \$13,185 |
| ESTATE, TRUST & PROBATE | 244 | 61 | 11.36% | \$102,779 | \$6,269,544 | 9.26% | \$19,530 |
| CORPORATE & BUSINESS ORGANIZATION | 111 | 22 | 4.10% | \$167,327 | \$3,681,202 | 5.44% | \$13,872 |
| BUSINESS TRANSACT/COMMERCIAL LAW | 91 | 29 | 5.40% | \$197,114 | \$5,716,315 | 8.44% | \$60,959 |
| CRIMINAL | 78 | တ | 1.68% | \$40,663 | \$365,963 | 0.54% | \$10,320 |
| WORKERS COMPENSATION | 73 | 20 | 3.72% | \$191,251 | \$3,825,015 | 2.65% | \$8,105 |
| BI/PD - DEFENDANT | 58 | 12 | 2.23% | \$170,916 | \$2,050,989 | 3.03% | \$39,802 |
| CIVIL RIGHTS & COMMISSION | 51 | 10 | 1.86% | \$154,425 | \$1,544,250 | 2.28% | \$11,901 |
| LABOR LAW | 48 | 18 | 3.35% | \$148,182 | \$2,667,277 | 3.94% | \$26,689 |
| CONSUMER CLAIMS | 26 | 7 | 1.30% | \$94,357 | \$660,499 | 0.98% | \$35,533 |
| TAXATION | 20 | S | 0.93% | \$265,634 | \$1,328,169 | 1.96% | \$20,700 |
| LOCAL GOVERNMENT | 18 | 4 | . 0.74% | \$215,293 | \$861,172 | 1.27% | \$29,024 |
| PATENTS, TRADEMARKS, COPYRIGHTS | 15 | 4 | . 0.74% | \$196,875 | \$787,500 | 1.16% | \$171,240 |
| CONSTRUCTION (BUILDING CONTRACTS) | 4 | 2 | 0.93% | \$338,937 | \$1,694,684 | 2.50% | \$60,333 |
| SECURITIES (S.E.C.) | 4 | 2 | 0.37% | \$83,750 | \$167,500 | 0.25% | \$23,290 |
| GOVERNMENT CONTRACTS & CLAIMS | 80 | 2 | 0.37% | \$52,500 | \$105,000 | 0.16% | \$3,567 |
| IMMIGRATION & NATURALIZATION | 9 | 1 | 0.19% | \$100,000 | \$100,000 | 0.15% | \$15,796 |
| ENVIRONMENT | 3 | | 0.19% | \$330,000 | \$330,000 | 0.49% | \$7,548 |
| ADMIRALTY | _ | | %00.0 | N/A | 80 | %00.0 | 80 |
| TOTAL | 2.216 | 537 | 100.00% | \$126,057 | \$67,692,453 | 100.00% | \$19,822 |

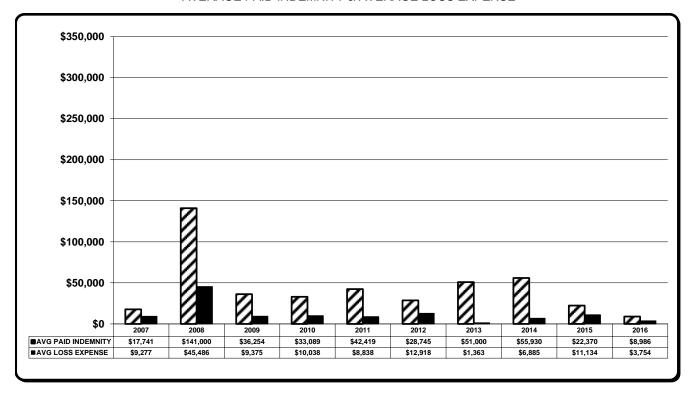
LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS CLAIMS CLOSED IN 2016

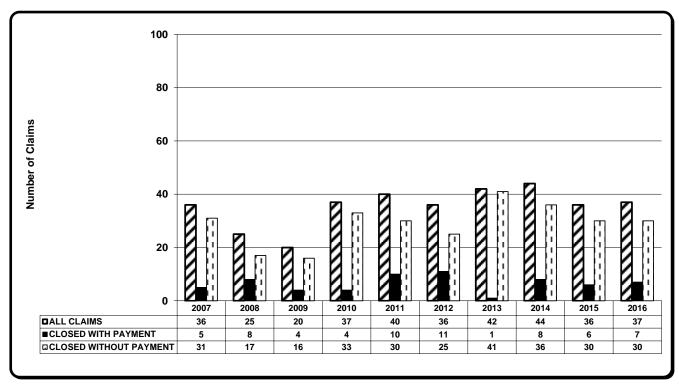
| AREA OF LAW | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLAIMS |
|--|----------------------|-----------------------------|------------------------------|---|--------------------|----------------------------------|---|
| COLLECTION & BANKRUPTCY | 37 | 7 | 11.29% | \$8,986 | \$62,900 | %02'0 | \$3,754 |
| ESTATE, TRUST & PROBATE | 30 | 1 | 17.74% | \$51,168 | \$562,846 | 6.26% | \$12,756 |
| BI/PD - PLAINTIFF | 27 | 7 | 11.29% | \$205,214 | \$1,436,495 | 15.97% | \$12,879 |
| REAL ESTATE | 19 | 4 | 6.45% | \$37,250 | \$149,000 | 1.66% | \$8,268 |
| FAMILY LAW | 18 | 6 | 14.52% | \$61,528 | \$553,750 | 6.16% | \$19,230 |
| CRIMINAL | 7 | 2 | 3.23% | \$44,000 | \$88,000 | 0.98% | \$6,172 |
| WORKERS COMPENSATION | 0 | က | 4.84% | \$963,757 | \$2,891,271 | 32.15% | \$13,273 |
| LABOR LAW | 9 | 5 | 8.06% | \$197,551 | \$987,754 | 10.98% | \$34,464 |
| CIVIL RIGHTS & COMMISSION | 5 | က | 4.84% | \$341,667 | \$1,025,000 | 11.40% | \$51,975 |
| BI/PD - DEFENDANT | 4 | 2 | 3.23% | \$220,104 | \$440,207 | 4.90% | \$9,366 |
| BUSINESS TRANSACTION/COMMERCIAL LAW | 4 | က | 4.84% | \$104,833 | \$314,500 | 3.50% | \$10,000 |
| CONSUMER CLAIMS | 4 | 2 | 3.23% | \$18,000 | \$36,000 | 0.40% | \$7,765 |
| CORPORATE & BUSINESS ORGANIZATION | 4 | က | 4.84% | \$105,491 | \$316,473 | 3.52% | \$63,972 |
| TAXATION | 2 | _ | 1.61% | \$128,669 | \$128,669 | 1.43% | \$3,774 |
| ADMIRALTY | 1 | 0 | 0.00% | N/A | \$0 | 0.00% | \$0 |
| CONSTRUCTION (BUILDING CONTRACTS) | _ | 0 | 0.00% | A/N | \$0 | %00'0 | \$0 |
| LOCAL GOVERNMENT | _ | 0 | %00:0 | A/N | \$0 | %00:0 | \$14,109 |
| TOTAL | 183 | 62 | 100.00% | \$145,046 | \$8,992,865 | 100.00% | \$13,184 |

TRENDS OF THE TOP TEN AREAS OF LAW OF 2016

COLLECTION & BANKRUPTCY

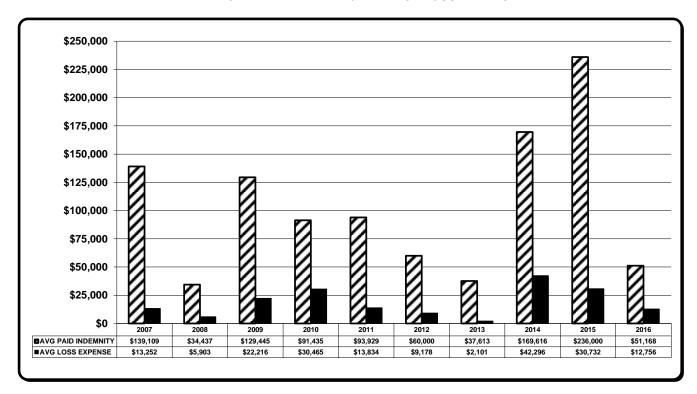
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

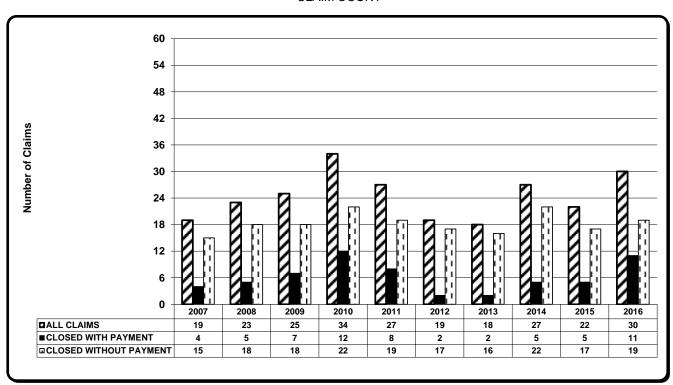




ESTATE, TRUST & PROBATE

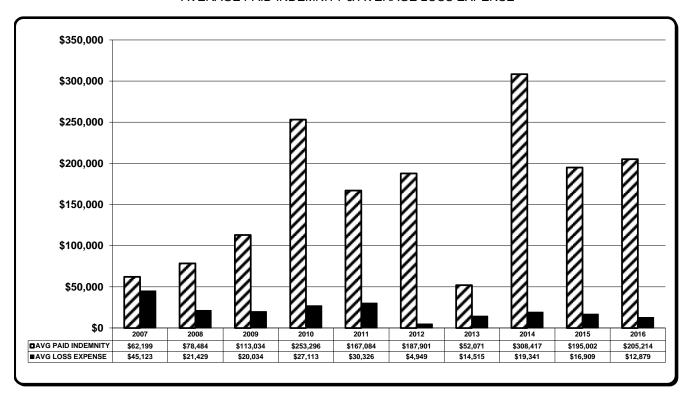
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

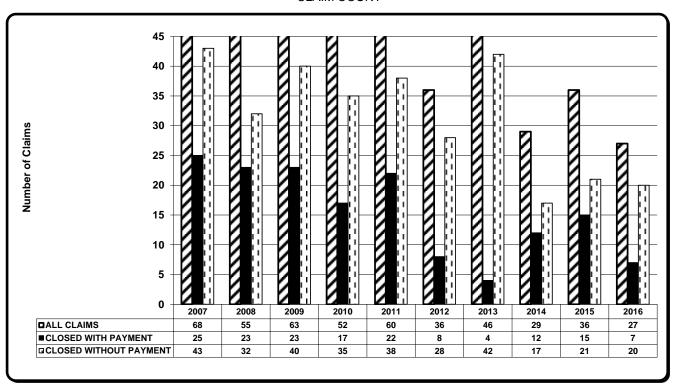




BI/PD - PLAINTIFF

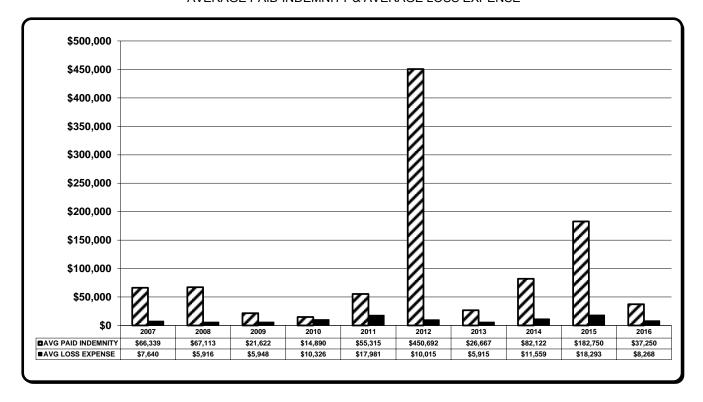
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

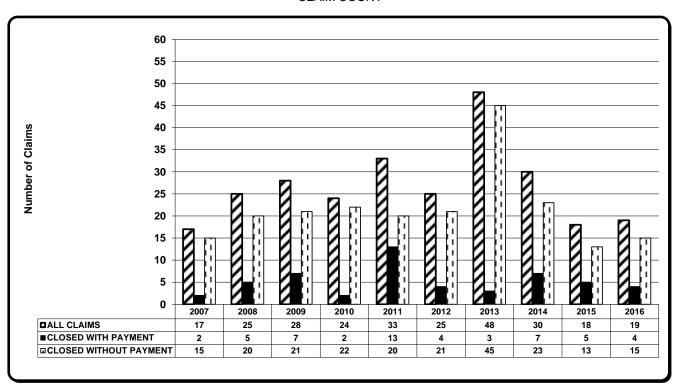




REAL ESTATE

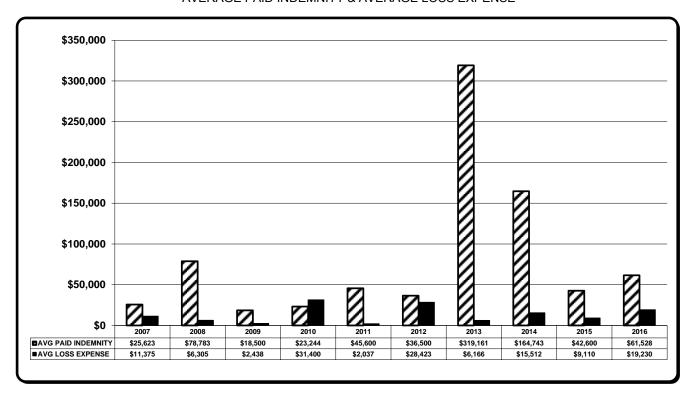
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

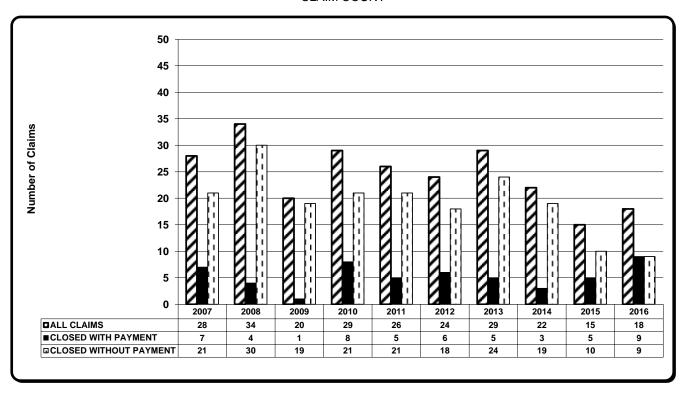




FAMILY LAW

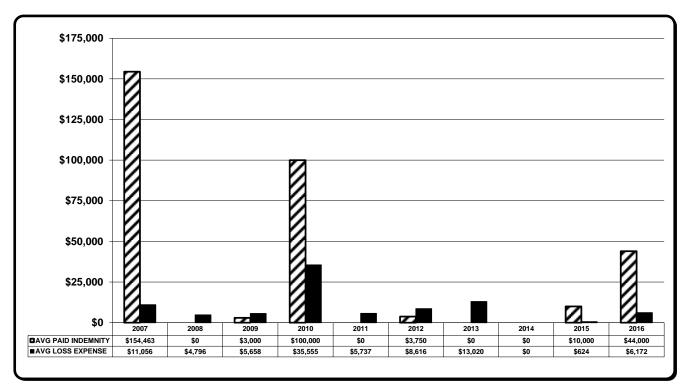
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

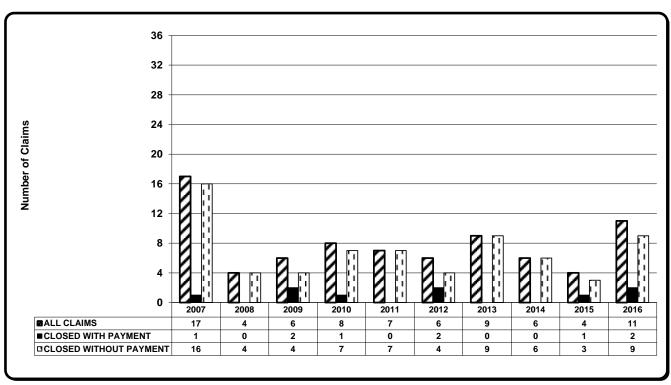




CRIMINAL

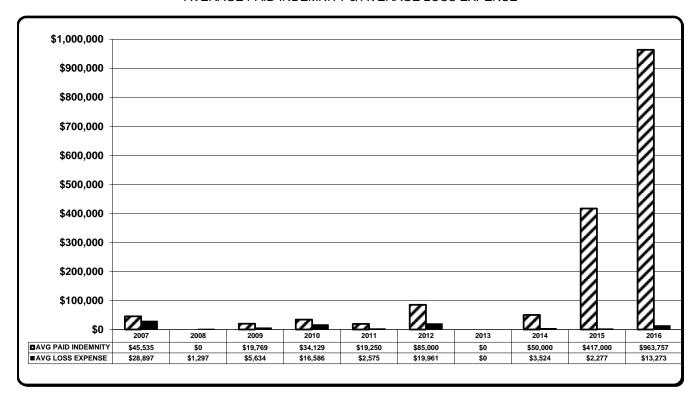
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

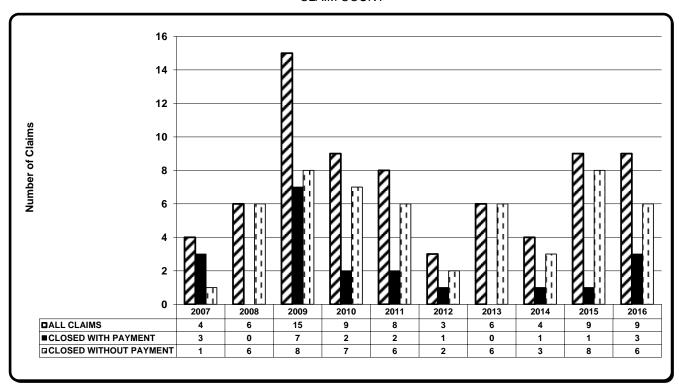




WORKERS COMPENSATION

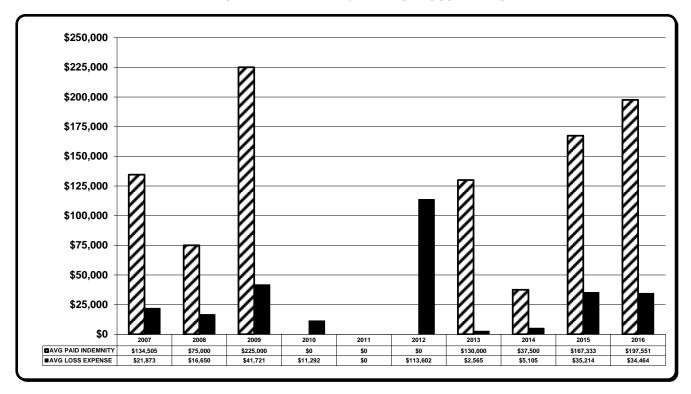
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

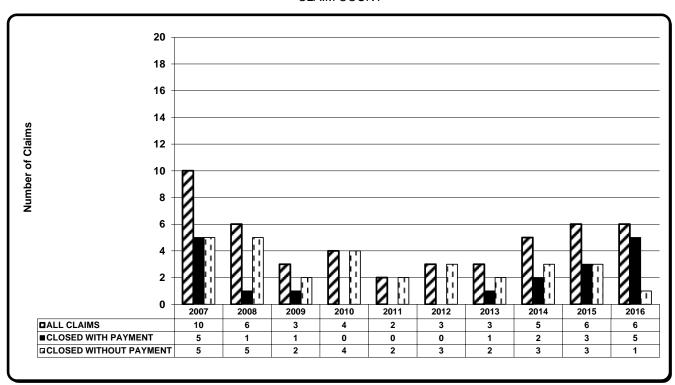




LABOR LAW

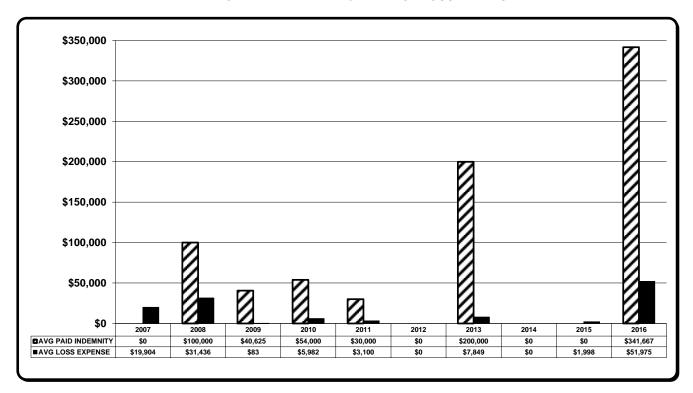
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

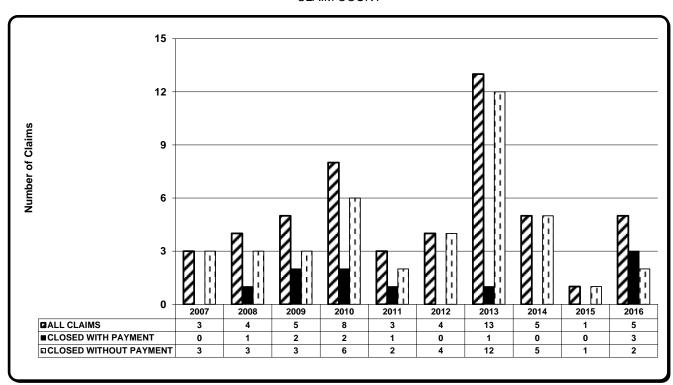




CIVIL RIGHTS & COMMISION

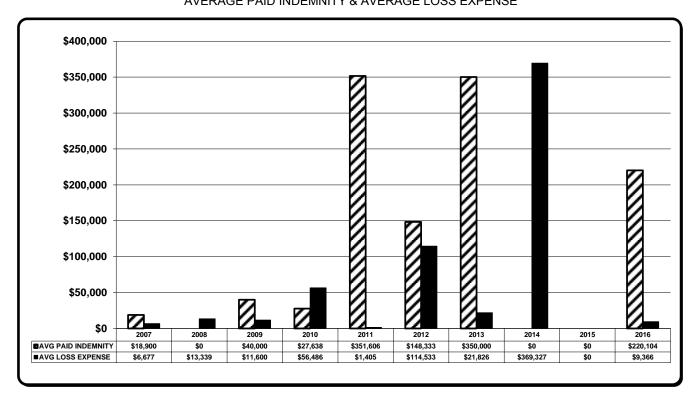
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

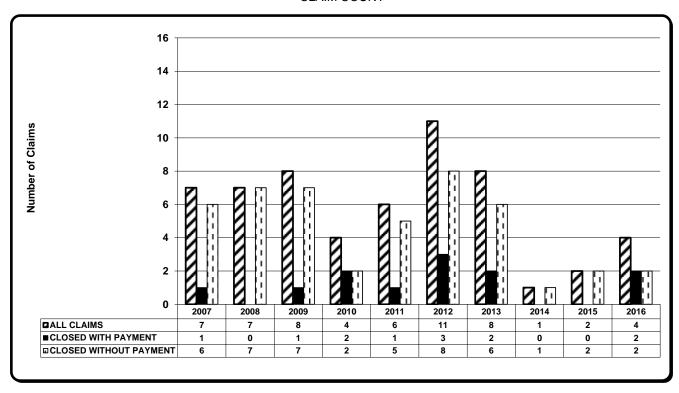




BI/PD - DEFENDANT

AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





TEN YEAR SUMMARY & 2016 SUMMARY BY MAJOR ACTIVITY

LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS FOR YEARS 2007-2016

| MAJOR ACTIVITY CODE | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLOSED |
|--------------------------------------|-------------------------|-----------------------------|---------------------------|---|--------------------|----------------------------------|---|
| COMMENCEMENT OF ACTION OR | 969 | 155 | %98 8C | \$99 549 | 415 430 111 | %b2 <i>66</i> | \$16 O50 |
| OTHER | 590 | 112 | 20.86% | \$91,181 | \$10,212,302 | 15.09% | \$11,435 |
| PREPARATION, TRANSMITTAL OR FILING | 208 | 72 | 13.41% | \$89,913 | \$6,473,759 | 9.26% | \$21,375 |
| PRE-TRIAL, PRE-HEARING | 201 | 9 | 11.17% | \$131,931 | \$7,915,888 | 11.69% | \$32,613 |
| SETTLEMENT AND NEGOTIATION | 123 | 38 | 7.08% | \$176,386 | \$6,702,671 | %06.6 | \$26,829 |
| CONSULTATION OR ADVICE | 111 | 29 | 5.40% | \$246,156 | \$7,138,516 | 10.55% | \$42,004 |
| TRIAL OR HEARING | 29 | 20 | 3.72% | \$345,506 | \$6,910,123 | 10.21% | \$37,259 |
| INVESTIGATION, OTHER THAN LITIGATION | 56 | 16 | 2.98% | \$49,134 | \$786,139 | 1.16% | \$21,911 |
| POST TRIAL OR HEARING | 53 | 1 | 2.05% | \$260,998 | \$2,870,975 | 4.24% | \$15,574 |
| APPEAL ACTIVITIES | 40 | 4 | 0.74% | \$41,776 | \$167,102 | 0.25% | \$19,834 |
| OTHER WRITTEN OPINION | 33 | 7 | 1.30% | \$209,122 | \$1,463,853 | 2.16% | \$27,320 |
| TAX REPORTING OR PAYMENT | 41 | 5 | 0.93% | \$100,549 | \$502,747 | 0.74% | \$26,933 |
| EXPARTE PROCEEDINGS | 12 | က | 0.56% | \$81,756 | \$245,267 | 0.36% | \$19,700 |
| REFERRAL TO ANOTHER PROFESSIONAL | 0 | က | 0.56% | \$107,667 | \$323,000 | 0.48% | \$11,914 |
| TITLE OPINION | 3 | 2 | 0.37% | \$275,000 | \$550,000 | 0.81% | \$26,310 |
| TOTAL | 2,216 | 537 | 100.00% | \$126,057 | \$67,692,453 | 100.00% | \$19,822 |

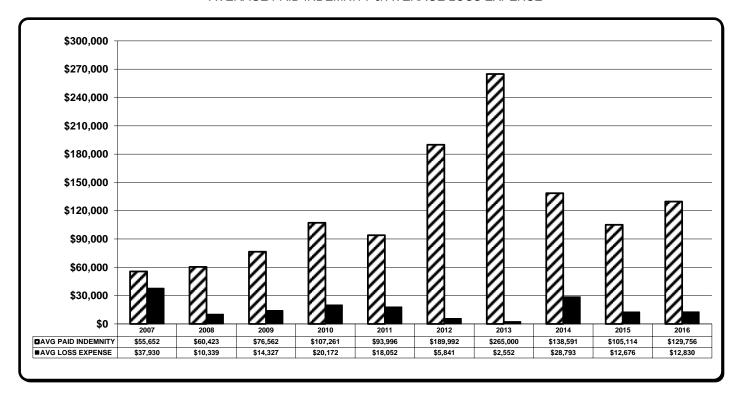
LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS CLAIMS CLOSED IN 2016

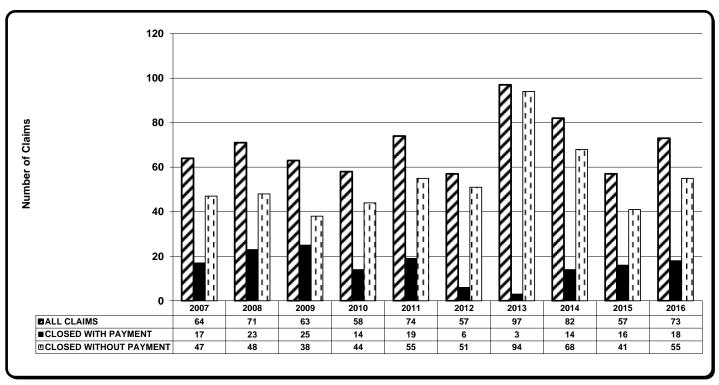
| MAJOR ACTIVITY CODE | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLOSED |
|--------------------------------------|-------------------------|-----------------------------|---------------------------|---|--------------------|----------------------------------|---|
| COMMENCEMENT OF ACTION OR PROCEEDING | 73 | 18 | 29.03% | \$129,756 | \$2,335,607 | 0 | \$12,830 |
| PREPARATION, TRANSMITTAL OR FILING | 35 | 13 | 20.97% | \$60,777 | \$790,096 | 8.79% | \$8,795 |
| OTHER | 28 | 10 | 16.13% | \$48,100 | \$481,000 | 5.35% | \$9,110 |
| CONSULTATION OR ADVICE | 12 | 2 | 8.06% | \$136,000 | \$680,000 | 7.56% | \$13,915 |
| SETTLEMENT AND NEGOTIATION | 1 | 7 | 11.29% | \$119,143 | \$834,004 | 9.27% | \$23,152 |
| PRE-TRIAL, PRE-HEARING | 10 | က | 4.84% | \$338,496 | \$1,015,489 | 11.29% | \$23,589 |
| APPEAL ACTIVITIES | က | 0 | %00'0 | A/N | \$0 | %00.0 | \$0 |
| INVESTIGATION, OTHER THAN LITIGATION | က | 0 | %00'0 | A/N | \$0 | %00.0 | \$0 |
| POST TRIAL OR HEARING | 2 | 2 | 3.23% | \$1,047,500 | \$2,095,000 | 23.30% | \$65,865 |
| TAX REPORTING OR PAYMENT | 2 | 1 | 1.61% | \$128,669 | \$128,669 | 1.43% | \$3,774 |
| OTHER WRITTEN OPINION | 1 | 1 | 1.61% | \$125,000 | \$125,000 | 1.39% | \$13,381 |
| REFERRAL TO ANOTHER PROFESSIONAL | _ | _ | 1.61% | \$33,000 | \$33,000 | 0.37% | \$0 |
| TITLE OPINION | _ | _ | 1.61% | \$475,000 | \$475,000 | 5.28% | \$78,931 |
| TRIAL OR HEARING | ~ | | %00:0 | A/N | \$0 | %00.0 | \$24,036 |
| TOTAL | 183 | 62 | 100.00% | \$145,046 | \$8,992,865 | 100.00% | \$13,184 |

TRENDS OF THE TOP TEN MAJOR ACTIVITY OF 2016

COMMENCEMENT OF ACTION OR PROCEEDING

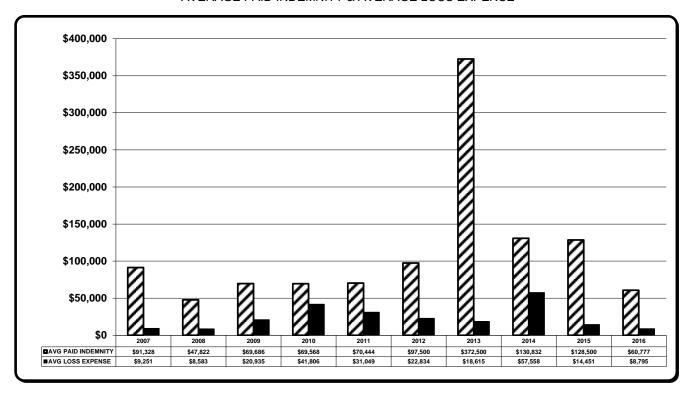
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

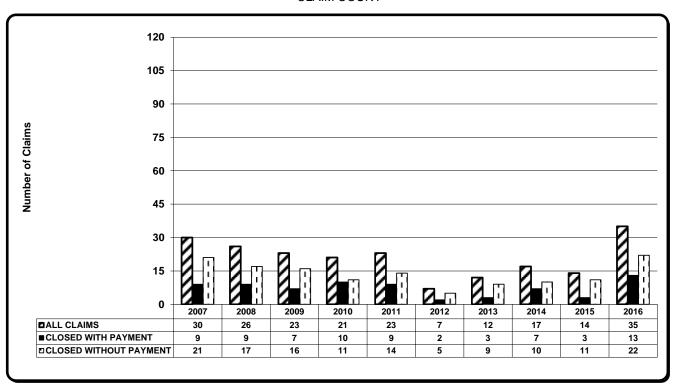




PREPARATION, TRANSMITTAL OR FILING

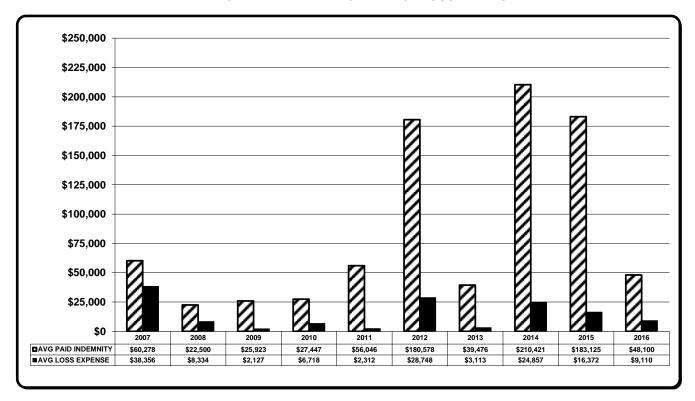
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

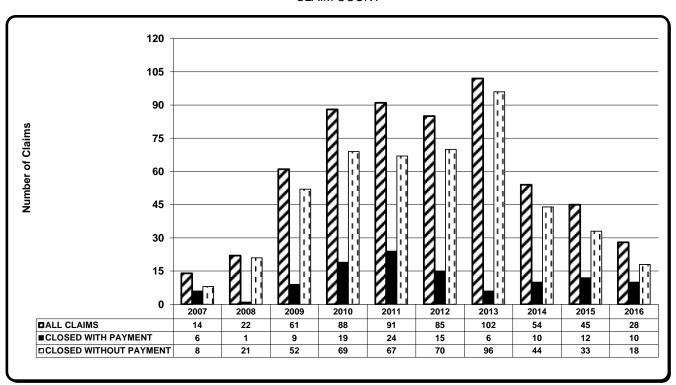




OTHER

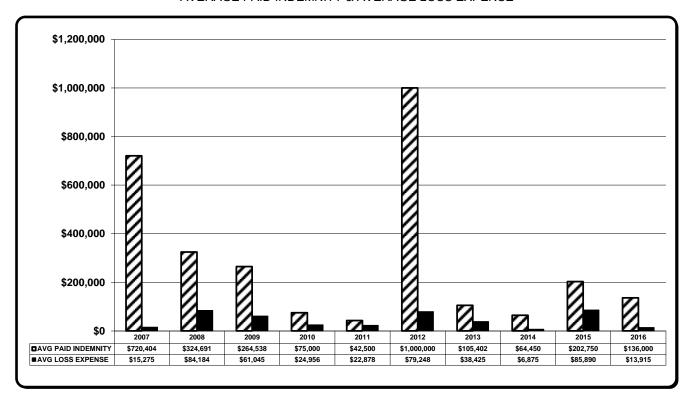
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

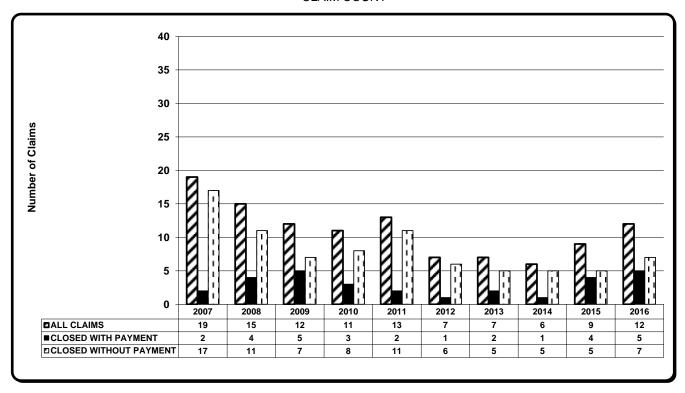




CONSULTATION OR ADVICE

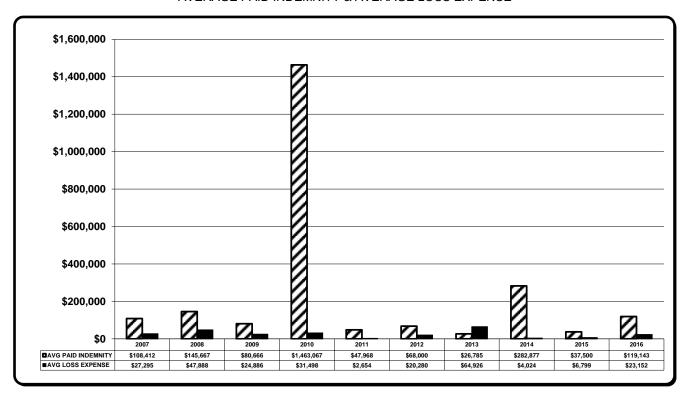
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

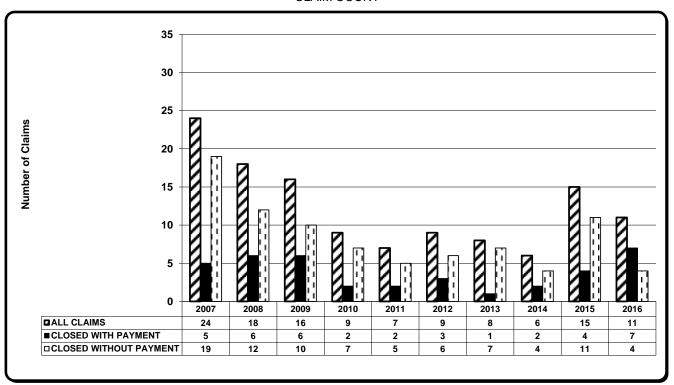




SETTLEMENT & NEGOTIATION

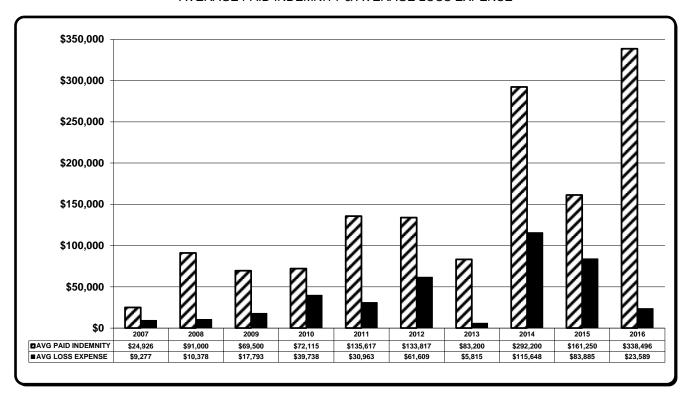
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

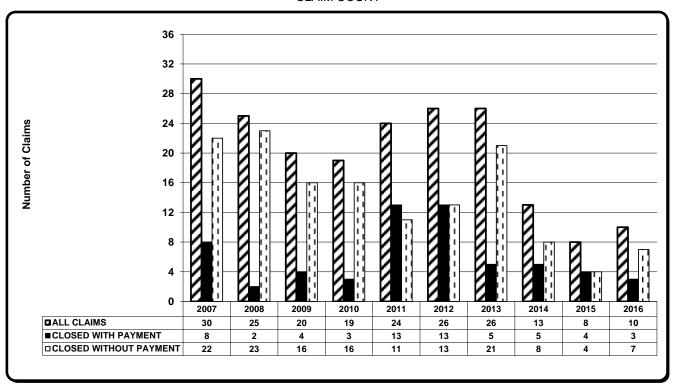




PRE-TRIAL, PRE-HEARING

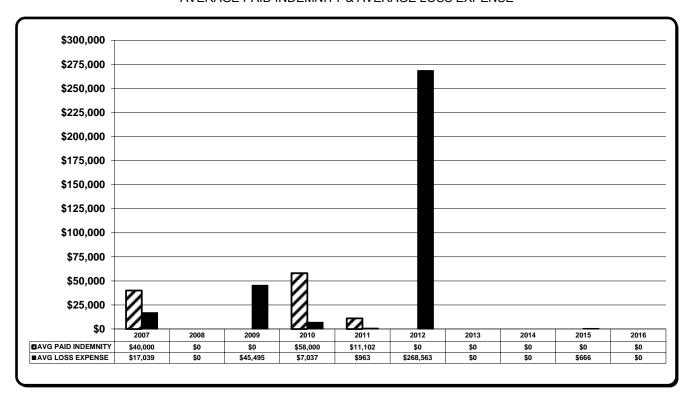
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

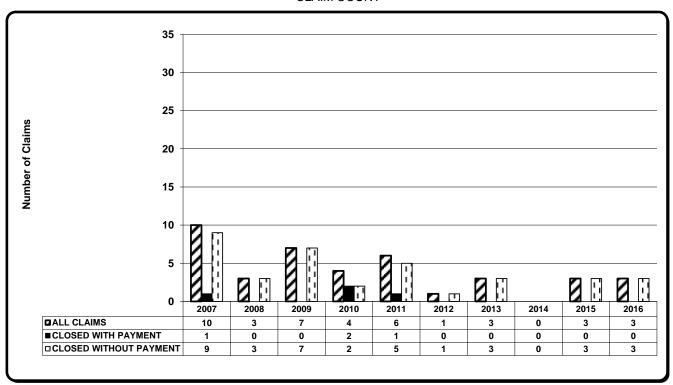




APPEAL ACTIVITIES

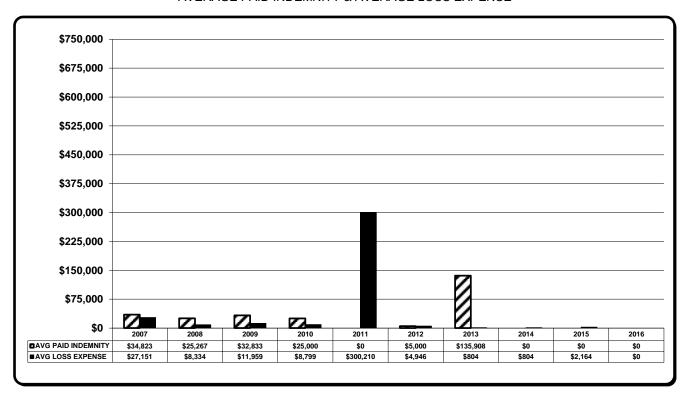
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

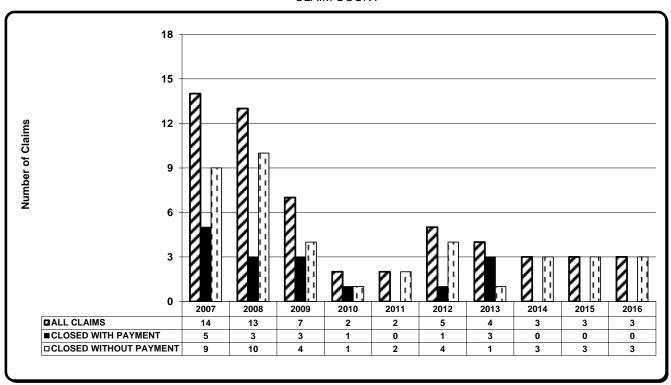




INVESTIGATION, OTHER THAN LITIGATION

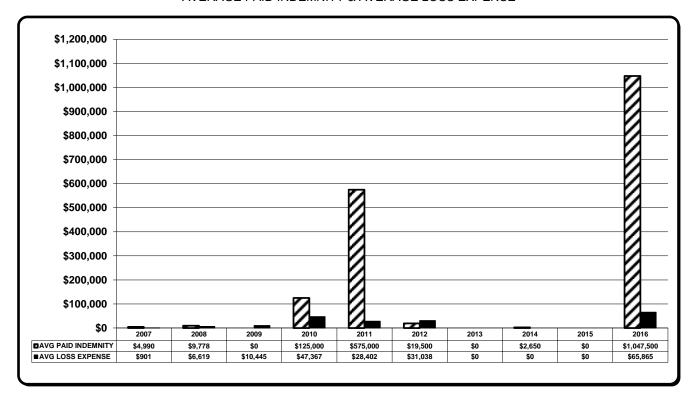
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

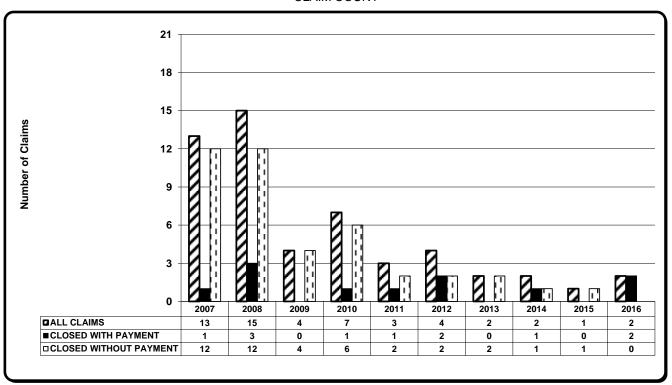




POST TRIAL OR HEARING

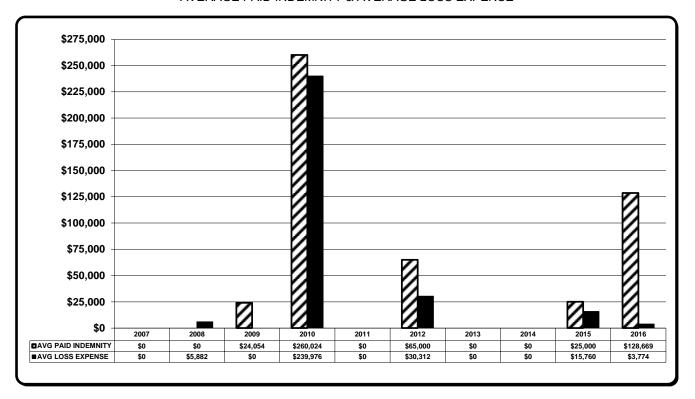
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

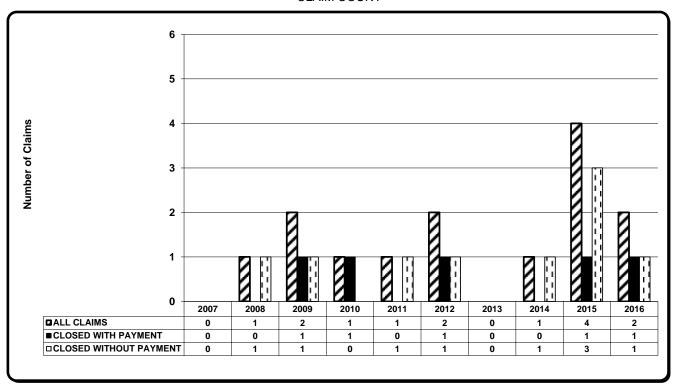




TAX REPORTING OR PAYMENT

AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





TEN YEAR SUMMARY & 2016 SUMMARY BY ALLEGED ERRORS OR OMISSIONS

LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS FOR YEARS 2007-2016

| ERROR OR OMISSION | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLOSED |
|---|-------------------------|-----------------------------|---------------------------|---|--------------------|----------------------------------|---|
| OTHER | 545 | 29 | 12.48% | \$91,253 | \$6,113,930 | 9.03% | \$11,590 |
| FAIL TO ASCERTAIN DEADLINE CORRECTLY | 273 | 74 | 13.78% | \$150,267 | \$11,119,761 | 16.43% | \$14,835 |
| PLANNING OR STRATEGY ERROR | 228 | 65 | 12.10% | \$209,074 | \$13,589,795 | 20.08% | \$29,379 |
| FAIL TO KNOW OR PROPERLY APPLY THE LAW | 182 | 55 | 10.24% | \$118,006 | \$6,490,336 | 9.59% | \$24,656 |
| INADEQUATE INVESTIGATION | 125 | 38 | 7.08% | \$159,305 | \$6,053,585 | 8.94% | \$32,722 |
| PROCRASTINATION OR LACK OF FOLLOW-UP | 107 | 30 | 2.59% | \$111,160 | \$3,334,811 | 4.93% | \$17,006 |
| FAIL TO FOLLOW CLIENTS INSTRUCTIONS | 105 | 17 | 3.17% | \$186,935 | \$3,177,900 | 4.69% | \$19,861 |
| FAIL TO FILE DOCUMENTS WITH NO DEADLINE | 88 | 24 | 4.47% | \$49,951 | \$1,198,830 | 1.77% | \$10,081 |
| FRAUD | 78 | 14 | 2.61% | \$97,697 | \$1,367,756 | 2.02% | \$29,105 |
| MALICIOUS PROSECUTION OR ABUSE OF PROCESS | 78 | 18 | 3.35% | \$35,824 | \$644,833 | 0.95% | \$24,431 |
| FAILURE TO CALENDAR PROPERLY | 73 | 4 | 7.64% | \$104,946 | \$4,302,773 | %98.9 | \$17,089 |
| FAILURE TO REACT TO CALENDAR | 69 | 28 | 5.21% | \$75,129 | \$2,103,605 | 3.11% | \$7,846 |
| CONFLICT OF INTEREST | 63 | 18 | 3.35% | \$234,167 | \$4,215,010 | 6.23% | \$72,139 |
| FAIL TO OBTAIN CLIENTS CONSENT | 45 | 7 | 1.30% | \$72,714 | \$509,000 | 0.75% | \$19,317 |
| CLERICAL ERROR | 43 | 12 | 2.23% | \$32,675 | \$392,094 | 0.58% | \$11,533 |
| VIOLATION OF CIVIL RIGHTS | 36 | 4 | 0.74% | \$101,250 | \$405,000 | %09.0 | \$9,512 |
| ERROR IN MATHEMATICAL CALCULATION | 16 | 6 | 1.68% | \$51,073 | \$459,659 | %89.0 | \$17,003 |
| LIBEL OR SLANDER | 16 | 2 | 0.37% | \$35,000 | \$70,000 | 0.10% | \$8,307 |
| FAIL TO ANTICIPATE TAX CONSEQUENCES | 15 | 4 | 0.74% | \$373,417 | \$1,493,669 | 2.21% | \$19,726 |
| ERROR IN PUBLIC RECORD SEARCH | 12 | 5 | 0.93% | \$73,021 | \$365,106 | 0.54% | \$25,866 |
| IMPROPER WITHDRAWAL FROM REPRESENTATION | 12 | 3 | 0.56% | \$24,167 | \$72,500 | 0.11% | \$10,094 |
| LOST FILE, DOCUMENT OR EVIDENCE | 2 | 2 | 0.37% | \$106,250 | \$212,500 | 0.31% | \$26,098 |
| NOT SPECIFIED | _ | 0 | %00:0 | A/Z | \$0 | %00:0 | \$0 |
| TOTAL | 2,216 | 537 | 100.00% | \$126,057 | \$67,692,453 | 100.00% | \$19,822 |
| | | | | | | | |

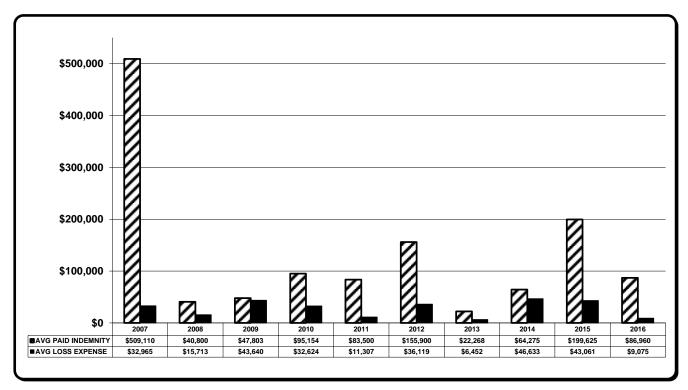
LEGAL MALPRACTICE INSURANCE INDEMINITY ANALYSIS CLAIMS CLOSED IN 2016

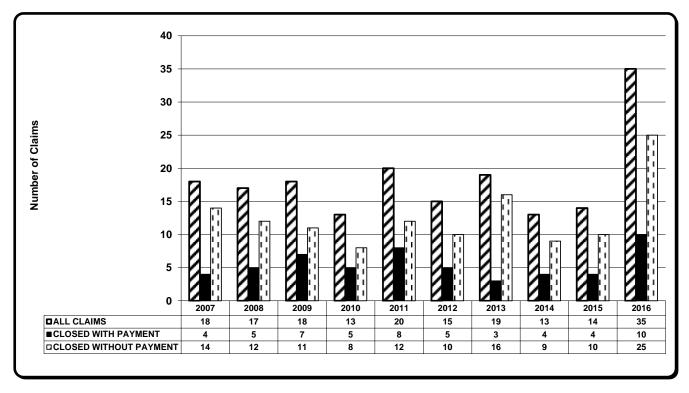
| ALL NUMBER PERCENT OF PAID CLAIMS CL | | | | 1 |) | | | |
|--|---|-------------------------|-----------------------------|---------------------------|---|--------------------|----------------------------------|---|
| V 35 10 16.13% \$86,960 \$869,601 21 5 8.06% \$224,000 \$1,120,000 18 9 14.52% \$50,833 \$457,500 16 9.68% \$250,879 \$1,505,275 1 15 6 9.68% \$244,125 \$2,664,750 2 10 3 4.84% \$214,749 \$858,995 10 4 6.45% \$83,000 \$332,000 8 4 6.45% \$83,802 \$335,207 8 1 1.61% \$17,000 \$17,000 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 3 1 1.61% \$55,000 \$55,000 2 1 1.61% \$55,000 \$195,000 2 1 1.61% \$55,000 \$195,000 3 1.61% \$55,000 \$195,000 3 1.61% \$55,000 \$195,000 3 1.61% \$55,000 \$195,000 3 1.61% \$55,000 \$195,000 4 1.61% \$50,000 \$195,000 5 195,000 \$195,000 | ERROR OR OMISSION | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLAIMS |
| 21 5 8.06% \$224,000 \$1,120,000 18 9 14,52% \$50,833 \$457,500 16 6 9.68% \$250,879 \$1,505,275 1 15 6 9.68% \$444,125 \$2,664,750 2 10 3 4.84% \$274,749 \$888,995 10 4 6.45% \$83,000 \$332,000 8 4 6.45% \$83,000 \$332,000 7 0 0.00% N/A \$83,000 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 3 0 0.00% N/A \$0 50 0.00% \$125,000 2 1 1.61% \$128,669 \$128,669 2 2 1 1.61% \$128,669 \$55000 2 1 1.61% \$128,669 \$5000 2 1 1.61% \$128,669 \$5000 2 1 1.61% \$195,000 \$195,000 2 1 1.61% \$195,000 \$195,000 2 1 1.61% \$195,000 \$195,000 2 1 1.61% \$195,000 \$195,000 2 1 1.61% \$195,000 \$195,000 3 0.000% \$145,046 \$8,992,865 100 | FAIL TO KNOW OR PROPERLY APPLY THE LAW | 35 | 10 | 16.13% | \$86,960 | \$869,601 | %29.6 | \$9,075 |
| 18 9 14.52% \$50,833 \$457,500 16 6 9.68% \$250,879 \$1,505,275 1 12 4 6.45% \$214,749 \$858,995 10 3 4.84% \$27,167 \$81,500 10 4 6.45% \$274,167 \$81,500 10 4 6.45% \$274,167 \$81,500 8 4 6.45% \$83,000 \$332,000 8 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 3 0 0.00% N/A \$0 50 0.00% N/A \$0 50 0.00% \$125,000 2 1 1.61% \$128,669 \$128,669 2 1 1.61% \$128,669 \$55,000 2 1 1.61% \$128,669 \$128,669 2 1 1.61% \$195,000 \$195,000 | PLANNING OR STRATEGY ERROR | 21 | 5 | | \$224,000 | \$1,120,000 | 12.45% | \$20,537 |
| 16 6 9.68% \$250,879 \$1,505,275 1 15 6 9.68% \$444,125 \$2,664,750 2 10 3 4.84% \$214,749 \$858,995 10 4 6.45% \$83,000 \$332,000 8 4 6.45% \$83,802 \$335,207 8 1 1.61% \$17,000 \$17,000 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 ATION 3 0 0.00% N/A \$0 3 1 1.61% \$55,000 \$95,000 2 1 1.61% \$95,000 \$95,000 2 1 1.61% \$50,000 \$95,000 2 1 1.61% \$50,000 \$95,000 2 1 1.61% \$50,000 \$195,000 2 1 1.61% \$50,000 \$195,000 3 62 100.00% \$145,046 \$8,992,865 100 | FAIL TO ASCERTAIN DEADLINE CORRECTLY | 18 | 6 | ` | \$50,833 | \$457,500 | 2.09% | \$7,955 |
| 15 6 9.68% \$444,125 \$2,664,750 2 12 4 6.45% \$214,749 \$858,995 10 3 4.84% \$27,167 \$81,500 10 4 6.45% \$83,000 \$332,000 8 1 1.61% \$17,000 \$17,000 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 ATION 3 0 0.00% N/A \$0 5 1 1.61% \$55,000 \$95,000 2 1 1.61% \$55,000 \$95,000 2 1 1.61% \$50,000 \$95,000 2 1 1.61% \$50,000 \$195,000 2 1 1.61% \$195,000 \$195,000 183 62 100.00% \$145,046 \$8,992,865 10 | FAILURE TO CALENDAR PROPERLY | 16 | 9 | | \$250,879 | \$1,505,275 | 16.74% | \$2,377 |
| 12 4 6.45% \$214,749 \$858,995 10 3 4.84% \$27,167 \$81,500 10 4 6.45% \$83,000 \$332,000 8 4 6.45% \$83,802 \$335,207 8 1 1.61% \$17,000 \$17,000 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 ATION 3 0 0.00% N/A \$0 5 1 1.61% \$128,669 \$128,669 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$50,000 \$195,000 183 62 100.00% \$145,046 \$8,992,865 10 | INADEQUATE INVESTIGATION | 15 | 9 | | \$444,125 | \$2,664,750 | 29.63% | \$29,908 |
| UP 10 3 4.84% \$27,167 \$81,500 8 4 6.45% \$83,000 \$332,000 8 1 1.61% \$17,000 \$17,000 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 N/A \$0 S1 1 1.61% \$128,669 \$128,669 S2 1 1.61% \$50,000 \$50,000 S2 1 1.61% \$50,000 \$50,000 S2 1 1.61% \$50,000 \$50,000 S3 62,000 \$50,000 S4,84% \$41,667 \$128,669 S50,000 \$195,000 S50,000 \$195,000 S195,000 \$195,000 S195,000 \$195,000 S195,000 \$195,000 S195,000 \$195,000 | OTHER | 12 | 4 | | \$214,749 | \$858,995 | 9.55% | \$22,815 |
| 10 4 6.45% \$83,000 \$332,000 8 4 6.45% \$83,802 \$335,207 8 1 1.61% \$17,000 \$17,000 7 0 0.00% N/A \$0 3 3 4.84% \$41,667 \$125,000 3 1 1.61% \$55,000 \$55,000 3 0 0.00% N/A \$0 2 1 1.61% \$55,000 \$55,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$50,000 \$195,000 183 62 100.00% \$145,046 \$8,992,865 10 | FAIL TO FOLLOW CLIENTS INSTRUCTIONS | 10 | က | | \$27,167 | \$81,500 | 0.91% | \$11,687 |
| DN OR ABUSE OF 8 1 1.61% \$83,802 \$335,207 7 0 0.00% N/A \$0 AL CALCULATION L FROM REPRESENTATION 3 2 3.23% \$51,184 \$102,368 A. 84% \$41,667 \$125,000 A. 84% \$41,667 \$125,000 A. 80 0.00% N/A \$0 CONSEQUENCES 2 1 1.61% \$55,000 \$55,000 S CONSENT 2 1 1.61% \$50,000 \$50,000 S CONSENT 1.61% \$50,000 \$195,000 T 1.61% \$195,000 \$195,000 T 1.61% \$195,000 \$195,000 T 1.61% \$195,000 | & PROCRASTINATION OR LACK OF FOLLOW-UP | 10 | 4 | 6.45% | \$83,000 | \$332,000 | 3.69% | \$7,930 |
| 8 1 1.61% \$17,000 \$17,000 3 2 3.23% \$51,184 \$102,368 3 3 4.84% \$41,667 \$125,000 3 0 0.00% N/A \$0 3 1 1.61% \$55,000 \$55,000 N/A \$0 S 2 1 1.61% \$128,669 \$128,669 LINE 2 1 1.61% \$95,000 \$50,000 2 1 1.61% \$195,000 \$50,000 2 1 1.61% \$95,000 \$50,000 2 1 1.61% \$95,000 \$195,000 | CONFLICT OF INTEREST | 8 | 4 | 6.45% | \$83,802 | \$335,207 | 3.73% | \$15,441 |
| 8 1 1.61% \$17,000 \$17,000 7 0 0.00% N/A \$0 RAWAL CALCULATION 3 2.2.3% \$51,184 \$102,368 RAWAL FROM REPRESENTATION 3 0 0.00% N/A \$0 IL RIGHTS IL RIGHTS | MALICIOUS PROSECUTION OR ABUSE OF | | | | | | | |
| 7 0 0.00% N/A \$0 3 2 3.23% \$51,184 \$102,368 NATICAL CALCULATION 3 4.84% \$41,667 \$125,000 RAWAL FROM REPRESENTATION 3 0 0.00% N/A \$0 R 3 1 1.61% \$55,000 \$55,000 IL RIGHTS 3 0 0.00% N/A \$0 IL RIGHTS 3 0 0.00% N/A \$0 ILE TAX CONSEQUENCES 2 1 1.61% \$128,669 \$128,669 JMENTS WITH NO DEADLINE 2 1 1.61% \$50,000 \$50,000 JIENTS CONSENT 2 1 1.61% \$50,000 \$50,000 JAENT OR EVIDENCE 2 1 1.61% \$195,000 \$195,000 JAENT OR EVIDENCE 2 1 1.61% \$195,000 \$195,000 | PROCESS | 8 | 1 | 1.61% | \$17,000 | \$17,000 | 0.19% | \$17,687 |
| 3 2 3.23% \$51,184 \$102,368 RAWAL FROM REPRESENTATION 3 4.84% \$41,667 \$125,000 RAWAL FROM REPRESENTATION 3 0 0.00% N/A \$0 IL RIGHTS 3 0 0.00% N/A \$0 IL RIGHTS 3 0 0.00% N/A \$0 IE TAX CONSEQUENCES 2 1 1.61% \$128,669 \$128,669 JMENTS WITH NO DEADLINE 2 1 1.61% \$50,000 \$50,000 AENT OR EVIDENCE 2 1 1.61% \$195,000 \$195,000 AENT OR EVIDENCE 2 1 1.61% \$8195,000 \$80,000 AENT OR EVIDENCE 2 1 1.61% \$8195,000 \$80,000 | FRAUD | 7 | 0 | | A/N | \$0 | %00.0 | \$8,320 |
| 3 3 4.84% \$41,667 \$125,000 NA \$0 0.00% N/A \$0 3 0 0.00% N/A \$0 2 1 1.61% \$128,669 \$128,669 INE 2 1 1.61% \$95,000 \$95,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$195,000 \$50,000 183 62 100.00% \$145,046 \$8,992,865 10 | CLERICAL ERROR | 3 | 2 | 3.23% | \$51,184 | \$102,368 | 1.14% | \$20,365 |
| NTATION 3 0 0.00% N/A \$0 3 1 1.61% \$55,000 \$55,000 2 1 1.61% \$128,669 \$128,669 INE 2 1 1.61% \$95,000 \$95,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$195,000 \$195,000 | ERROR IN MATHEMATICAL CALCULATION | 3 | က | | \$41,667 | \$125,000 | 1.39% | \$5,699 |
| 3 1 1.61% \$55,000 \$55,000 3 0 0.00% N/A \$0 2 1 1.61% \$128,669 \$128,669 2 1 1.61% \$95,000 \$95,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$195,000 \$195,000 1.61% \$195,000 \$195,000 | IMPROPER WITHDRAWAL FROM REPRESENTATION | | 0 | | Y/N | \$0 | %00.0 | \$0 |
| 3 0 0.00% N/A \$0 2 1 1.61% \$128,669 \$128,669 INE 2 1 1.61% \$95,000 \$95,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$195,000 \$195,000 | LIBEL OR SLANDER | 3 | _ | 1.61% | \$55,000 | \$55,000 | 0.61% | \$18,936 |
| INE 2 1 1.61% \$128,669 \$128,669 \$128,669 \$128,669 \$2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$195,000 \$195,000 \$183 62 100.00% \$145,046 \$8,992,865 | VIOLATION OF CIVIL RIGHTS | 3 | 0 | %00.0 | Y/N | \$0 | %00.0 | \$584 |
| 2 1 1.61% \$95,000 \$95,000 2 1 1.61% \$50,000 \$50,000 2 1 1.61% \$195,000 \$195,000 183 62 100.00% \$145,046 \$8,992,865 10 | FAIL TO ANTICIPATE TAX CONSEQUENCES | 2 | _ | 1.61% | \$128,669 | \$128,669 | 1.43% | \$3,774 |
| . 2 1 1.61% \$50,000 \$50,000 CE 2 1 1.61% \$195,000 \$195,000 183 62 100.00% \$145,046 \$8,992,865 10 | FAIL TO FILE DOCUMENTS WITH NO DEADLINE | 2 | _ | 1.61% | \$95,000 | \$95,000 | 1.06% | \$10,528 |
| ILE, DOCUMENT OR EVIDENCE 2 1 1.61% \$195,000 \$195,000 1. T. | FAIL TO OBTAIN CLIENTS CONSENT | 2 | | 1.61% | \$50,000 | \$50,000 | 0.56% | \$18,953 |
| 183 62 100.00% \$145,046 \$8,992,865 | LOST FILE, DOCUMENT OR EVIDENCE | 2 | _ | 1.61% | \$195,000 | \$195,000 | 2.17% | \$18,716 |
| 183 62 100.00% \$145,046 \$8,992,865 | | | | | | | | |
| | TOTAL | 183 | 62 | | \$145,046 | \$8,992,865 | 100.00% | \$13,184 |

TRENDS OF THE TOP TEN ERRORS OR OMISSIONS OF 2016

FAILURE TO KNOW OR PROPERLY APPLY THE LAW

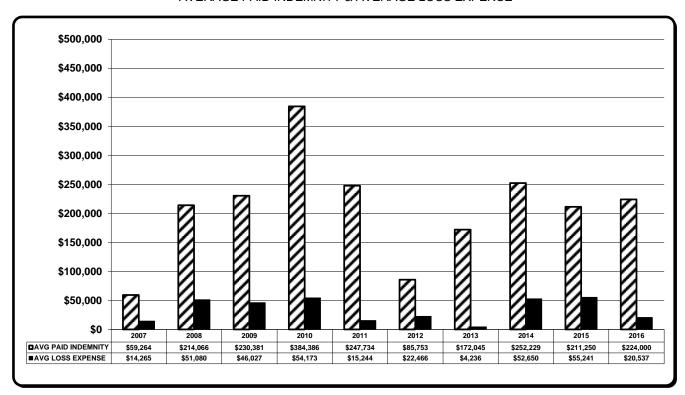
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

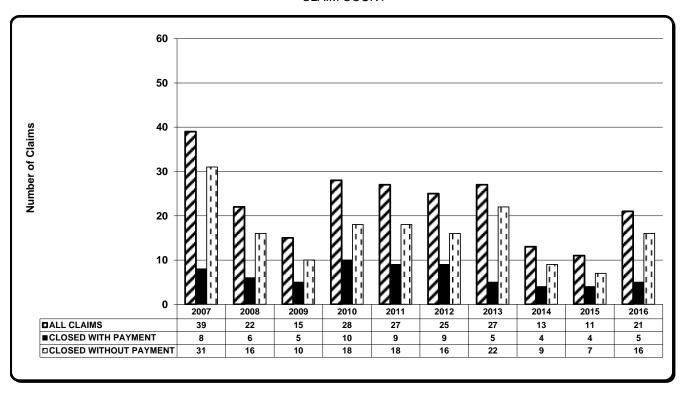




PLANNING OR STRATEGY ERROR

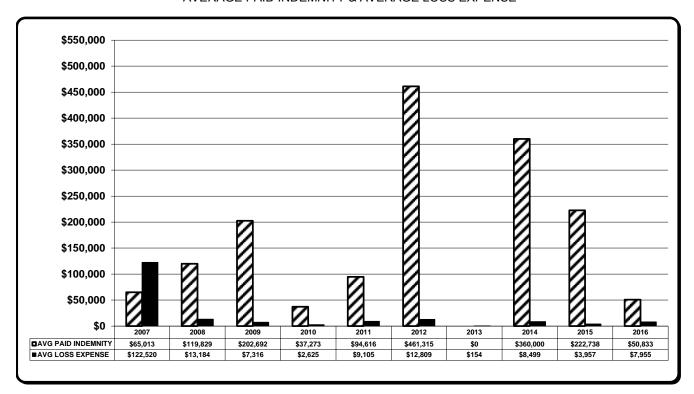
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

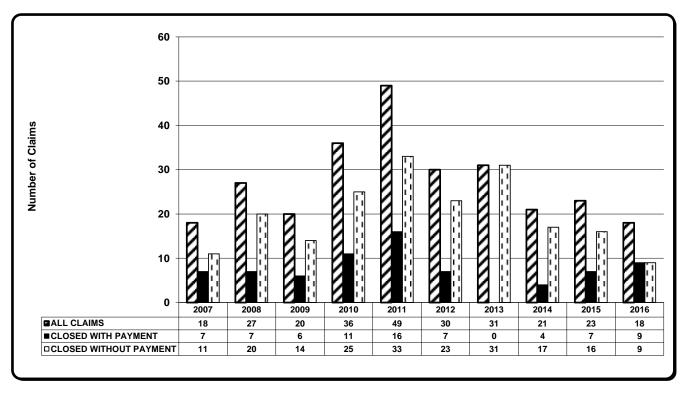




FAILURE TO ASCERTAIN DEADLINE CORRECTLY

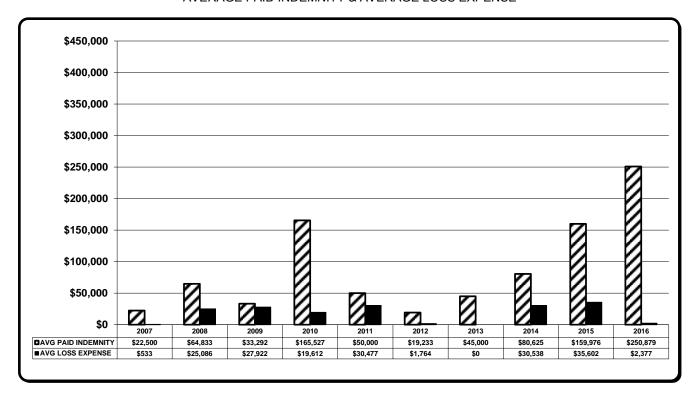
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

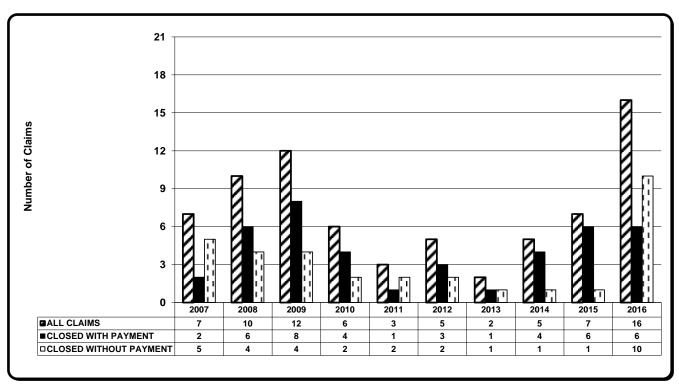




FAILURE TO CALENDAR PROPERLY

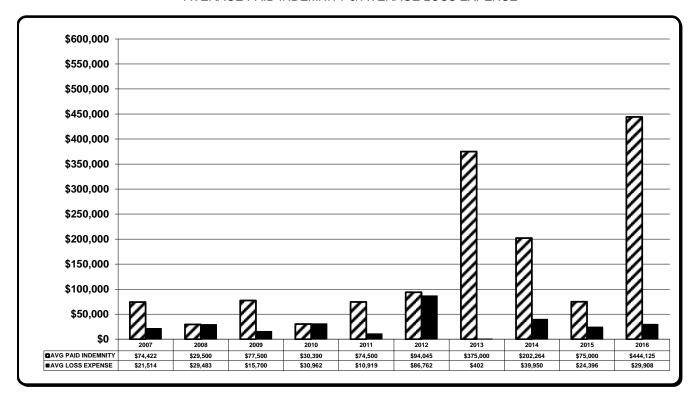
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

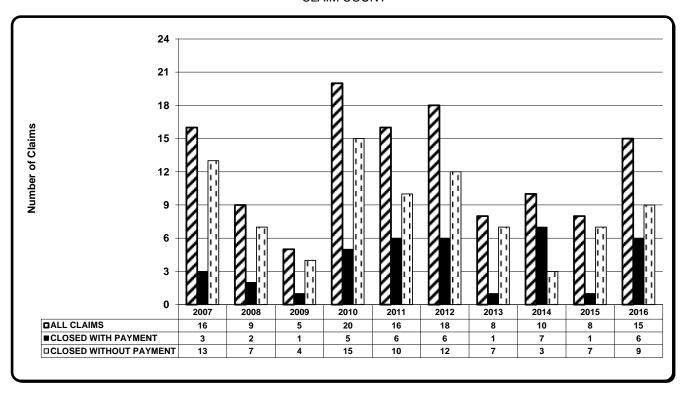




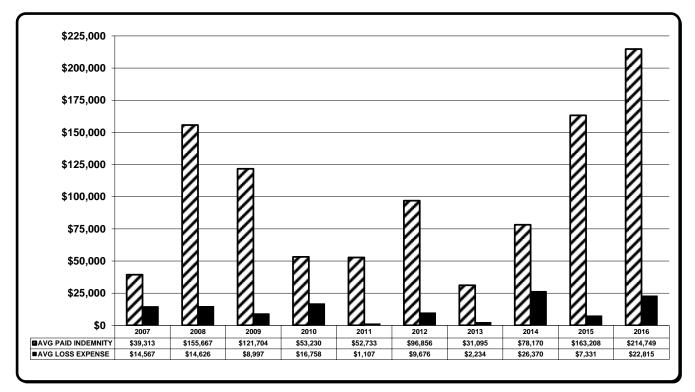
INADEQUATE INVESTIGATION

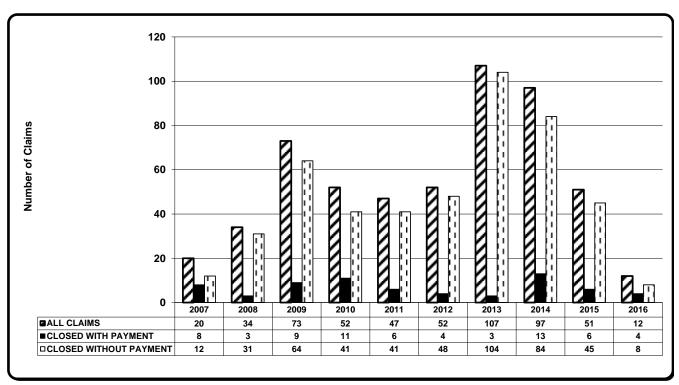
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





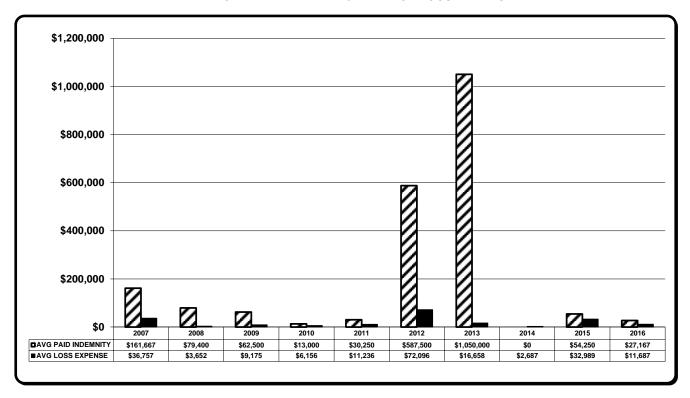
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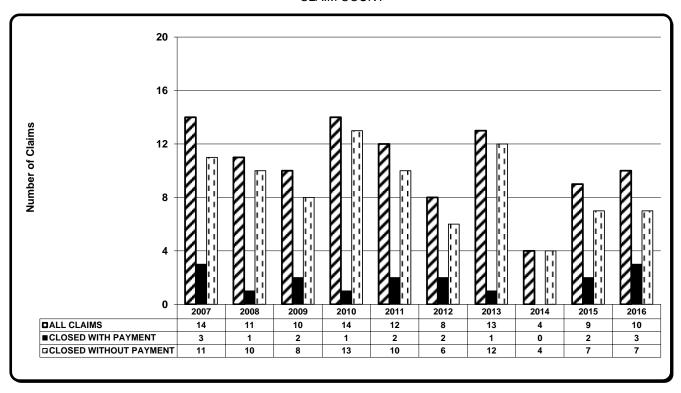




FAILURE TO FOLLOW CLIENTS INSTRUCTIONS

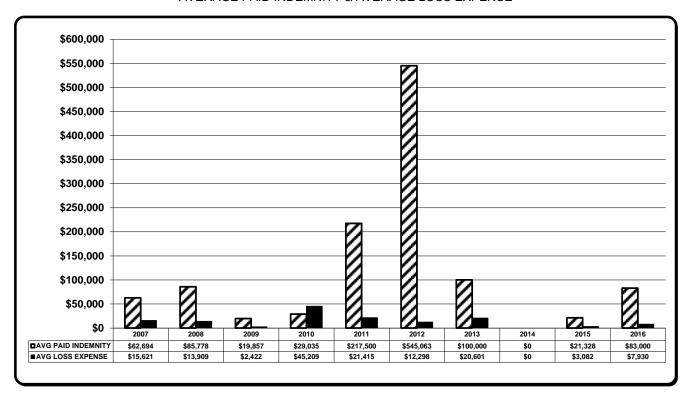
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

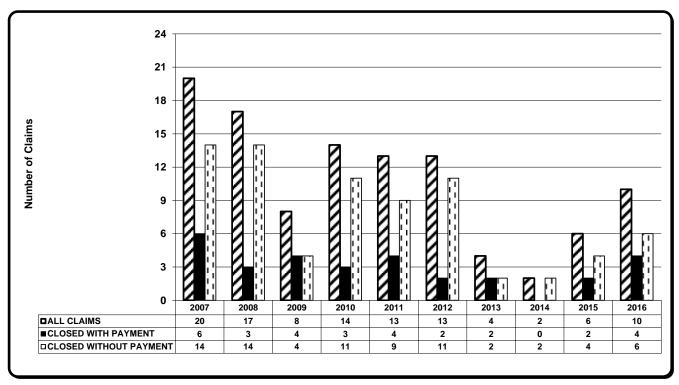




PROCRASTINATION OR LACK OF FOLLOW-UP

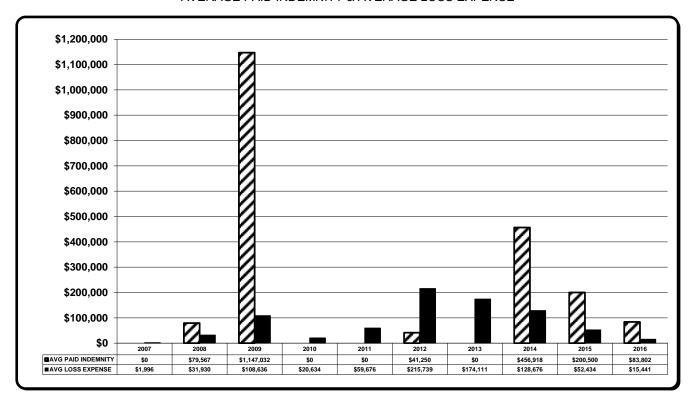
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

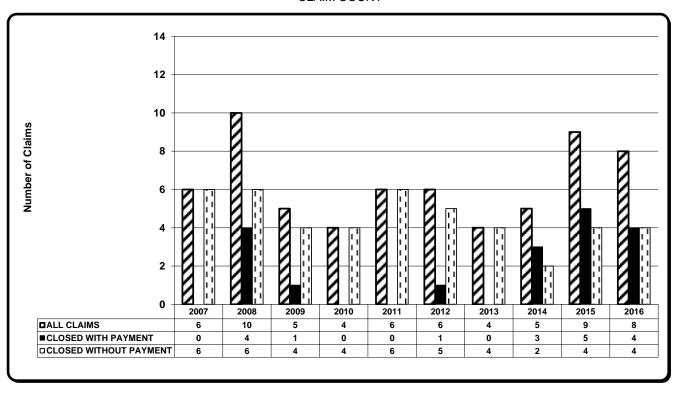




CONFLICT OF INTEREST

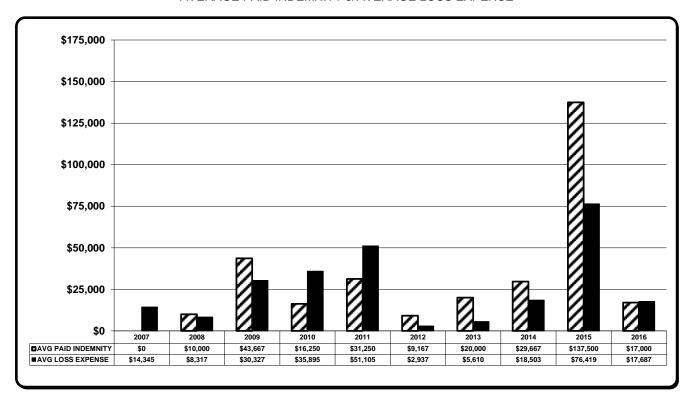
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

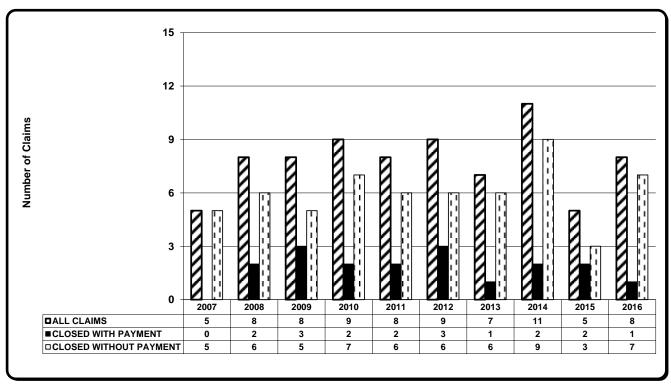




MALICIOUS PROSECUTION OR ABUSE OF PROCESS

AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





TEN YEAR SUMMARY & 2016 SUMMARY BY CLAIM DISPOSITIONS

LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS FOR YEARS 2007-2016

| CLAIM DISPOSITION | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLOSED |
|---|-------------------------|-----------------------------|---------------------------|---------------------------------------|--------------------|----------------------------------|---|
| BEFORE TRIAL OR HEARING | 895 | 313 | 58.29% | \$135,490 | \$42,408,503 | 62.65% | \$30,753 |
| 및 BEFORE FILING SUIT OR DEMANDING HEARING | 888 | 196 | 36.50% | \$89,856 | \$17,611,868 | 26.02% | \$3,128 |
| CLAIM OR SUIT ABANDONED | 203 | ~ | 0.19% | \$6,500 | \$6,500 | 0.01% | \$1,779 |
| AFTER APPEAL | 09 | 3 | 0.56% | \$841,851 | \$2,525,553 | 3.73% | \$92,740 |
| AFTER JUDGMENT, BEFORE APPEAL | 52 | 10 | 1.86% | \$218,472 | \$2,184,719 | 3.23% | \$51,162 |
| AFTER TRIAL OR HEARING, BEFORE JUDGMENT | 49 | 5 | 0.93% | \$133,977 | \$669,885 | %66.0 | \$35,418 |
| DURING TRIAL OR HEARING | 44 | 7 | 1.30% | \$292,632 | \$2,048,425 | 3.03% | \$50,549 |
| DURING APPEAL | 41 | 2 | 0.37% | \$118,500 | \$237,000 | 0.35% | \$71,313 |
| DURING REVIEW PANEL | 7 | 0 | %00:0 | ∀/Z | 0\$ | %00.0 | \$7,168 |
| TOTAL | 2,216 | 537 | 100.00% | \$126,057 | \$67,692,453 | 100.00% | \$19,822 |

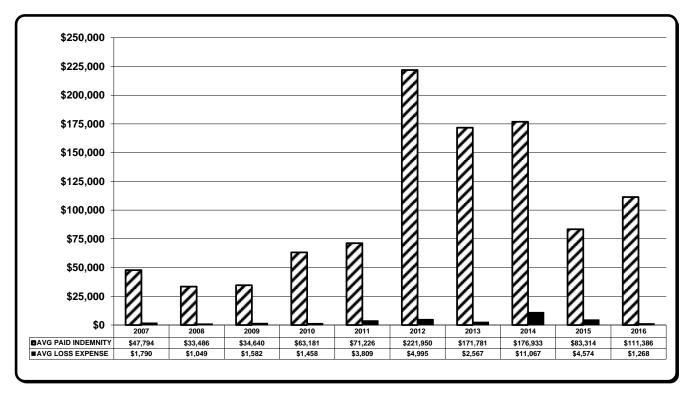
LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS CLAIMS CLOSED IN 2016

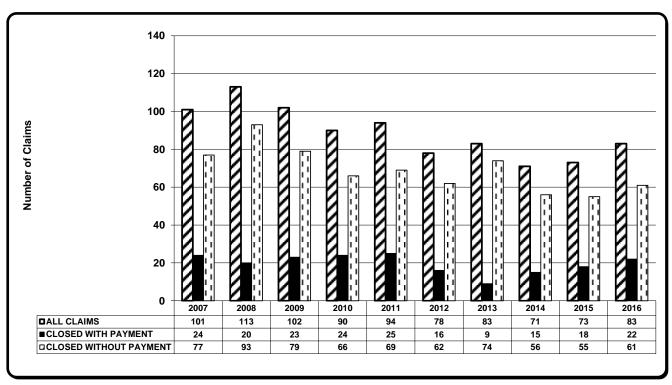
| CLAIM DISPOSITION | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED |
|---|-------------------------|-----------------------------|---------------------------|---------------------------------------|-------------|----------------------------------|---|
| BEFORE FILING SUIT OR DEMANDING HEARING | 83 | 22 | 35.48% | \$111,386 | \$2,450,493 | 27.25% | \$1,268 |
| BEFORE TRIAL OR HEARING | 73 | 35 | 56.45% | \$146,832 | \$5,139,123 | 57.15% | \$23,368 |
| CLAIM OR SUIT ABANDONED | 15 | | 1.61% | \$6,500 | \$6,500 | 0.02% | \$4,201 |
| AFTER APPEAL | 4 | 0 | %00.0 | A/N | \$0 | %00.0 | \$35,165 |
| AFTER JUDGMENT, BEFORE APPEAL | 4 | က | 4.84% | \$196,335 | \$589,004 | 6.55% | \$51,791 |
| DURING REVIEW PANEL | 2 | 0 | %00.0 | A/N | \$0 | %00.0 | \$0 |
| DURING APPEAL | _ | 0 | %00'0 | A/N | \$0 | 0.00% | \$0 |
| DURING TRIAL OR HEARING | _ | _ | 1.61% | \$807,745 | \$807,745 | 8.98% | \$190,670 |
| TOTAL | 183 | 62 | 100.00% | \$145,046 | \$8,992,865 | 100.00% | \$13,184 |

TRENDS OF THE TOP EIGHT CLAIM DISPOSITIONS OF 2016

BEFORE FILING SUIT OR DEMANDING HEARING

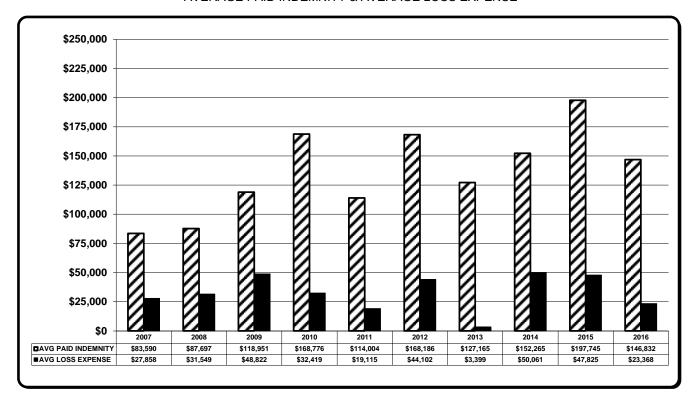
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

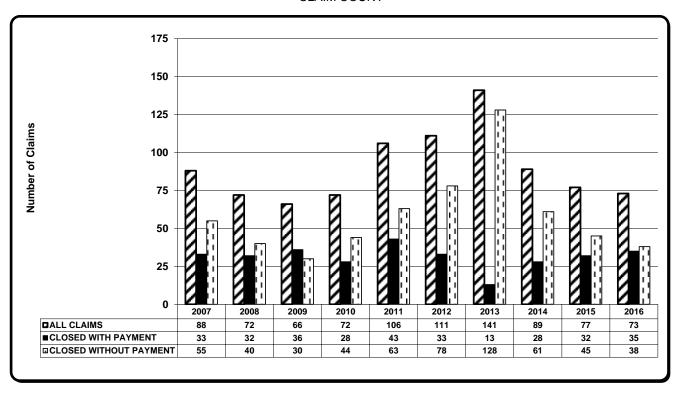




BEFORE TRIAL OR HEARING

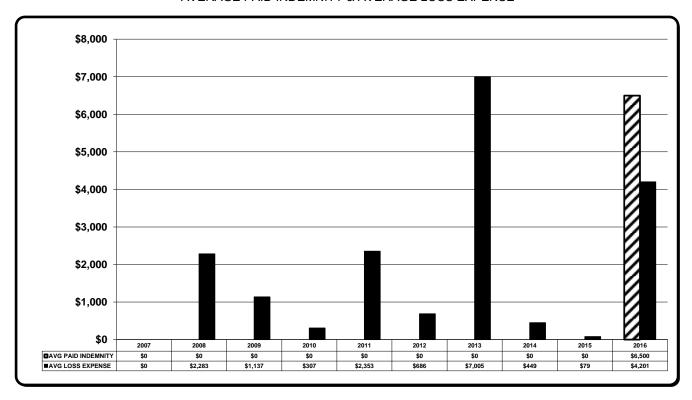
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

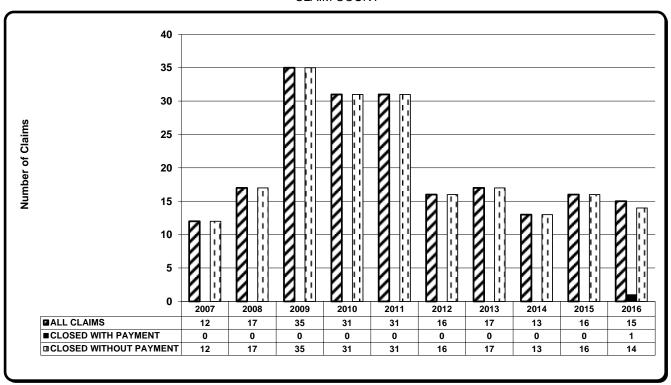




CLAIM OR SUIT ABANDONED

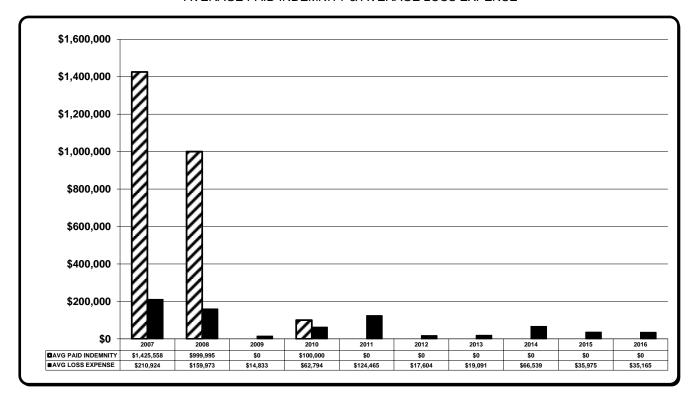
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

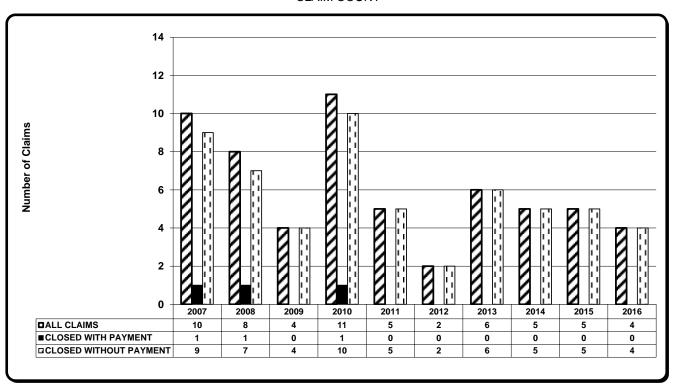




AFTER APPEAL

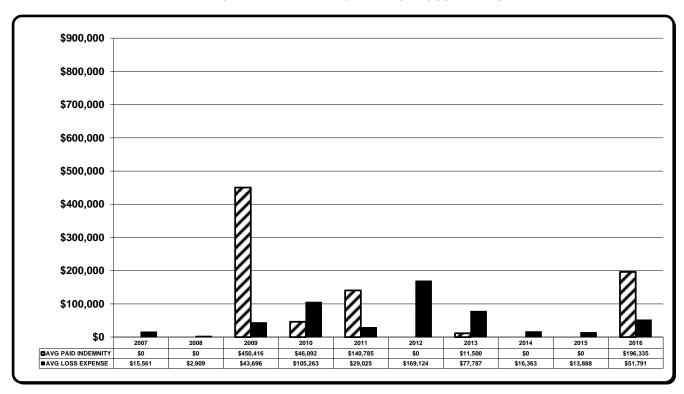
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

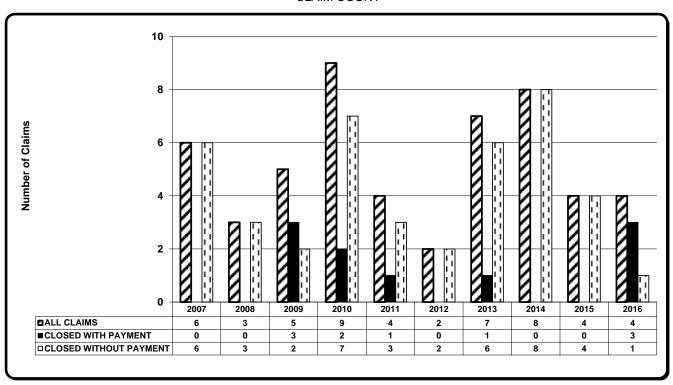




AFTER JUDGMENT, BEFORE APPEAL

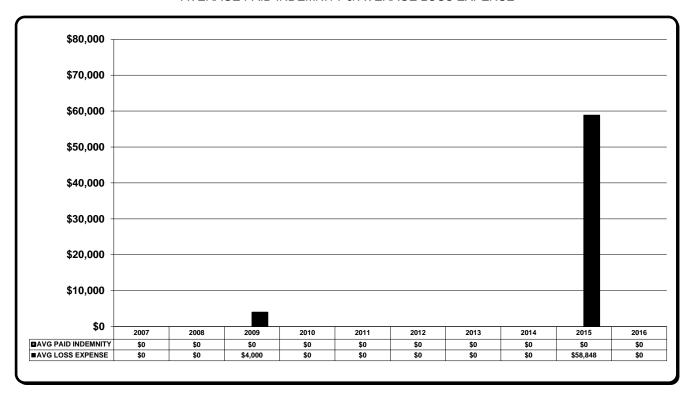
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

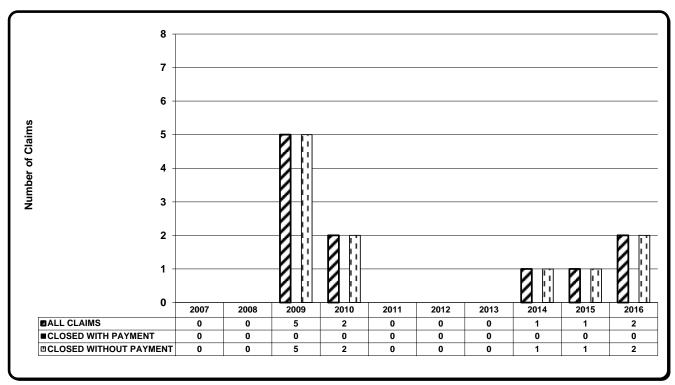




DURING REVIEW PANEL

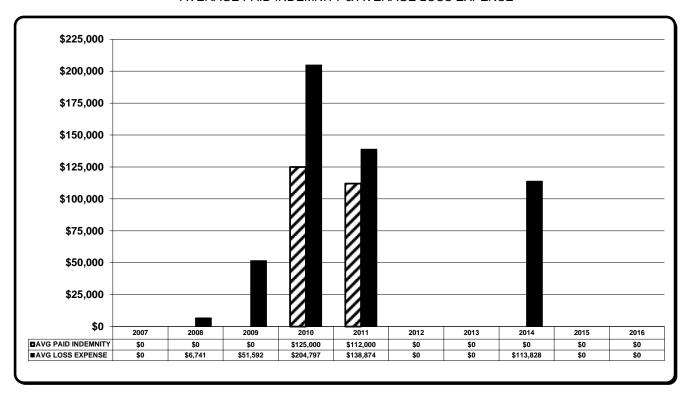
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

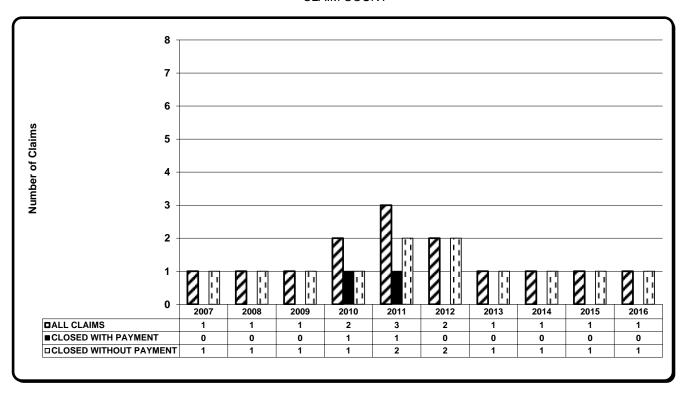




DURING APPEAL

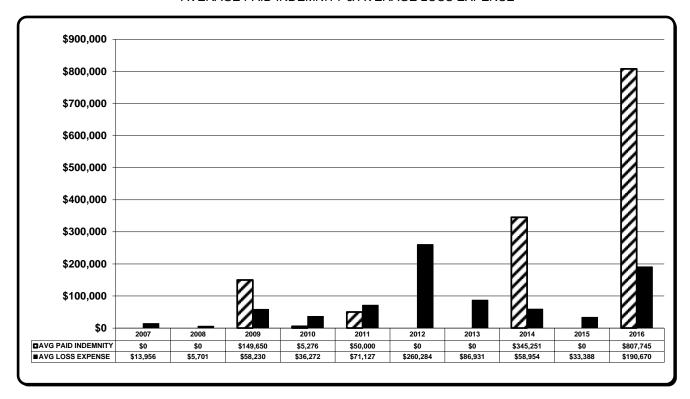
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

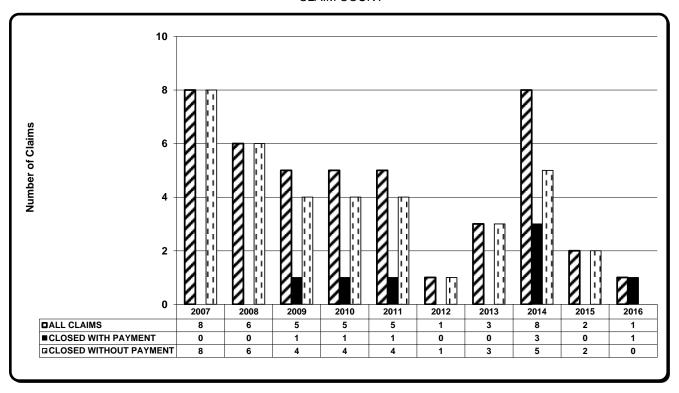




DURING TRIAL OR HEARING

AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS FOR YEARS 2007-2016

| YEARS ADMITTED TO PRACTICE | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLAIMS |
|----------------------------|-------------------------|-----------------------------|---------------------------|---|--------------|----------------------------------|---|
| OVER 10 YEARS | 2,109 | 200 | 93.11% | \$127,152 | \$63,575,981 | 93.92% | \$20,324 |
| 4 TO 10 YEARS | 86 | 31 | 2.77% | \$93,423 | \$2,896,122 | 4.28% | \$10,071 |
| UNDER 4 YEARS | 21 | 9 | 1.12% | \$203,392 | \$1,220,350 | 1.80% | \$9,333 |
| TOTAL | 2,216 | 537 | 100.00% | \$126,057 | \$67,692,453 | 100.00% | \$19,822 |

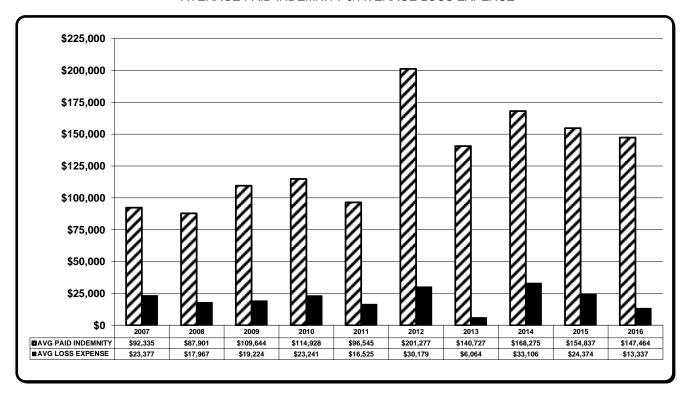
LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS CLAIMS CLOSED IN 2016

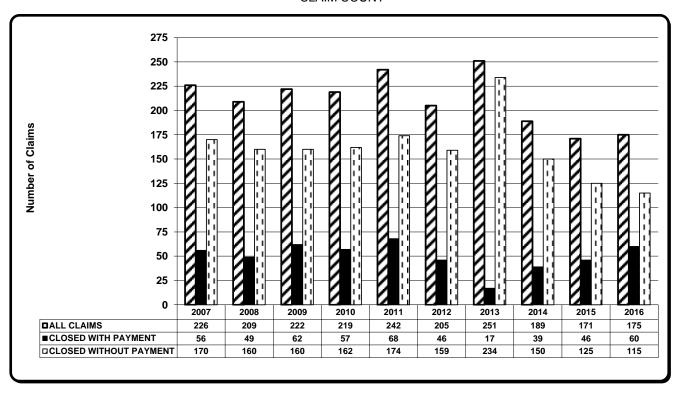
| YEARS ADMITTED TO PRACTICE | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLAIMS |
|----------------------------|-------------------------|-----------------------------|---------------------------|---|-------------|----------------------------------|---|
| OVER 10 YEARS | 175 | 09 | %22.96 | \$147,464 | \$8,847,865 | %68.36% | \$13,337 |
| 4 TO 10 YEARS | 9 | _ | 1.61% | \$50,000 | \$50,000 | 0.56% | \$2,931 |
| UNDER 4 YEARS | 2 | _ | 1.61% | \$95,000 | \$95,000 | 1.06% | \$30,547 |
| TOTAL | 183 | 62 | 100.00% | \$145,046 | \$8,992,865 | 100.00% | \$13,184 |

TRENDS OF YEARS ADMITTED TO PRACTICE FOR 2016

OVER 10 YEARS

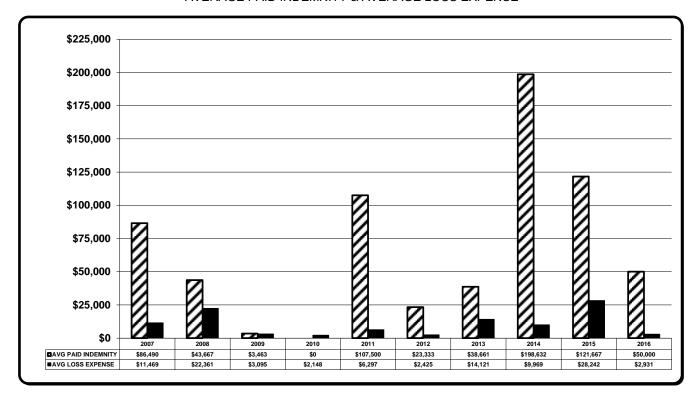
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

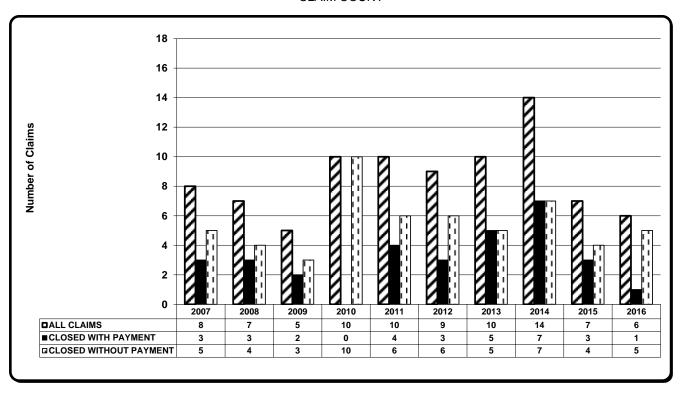




4 TO 10 YEARS

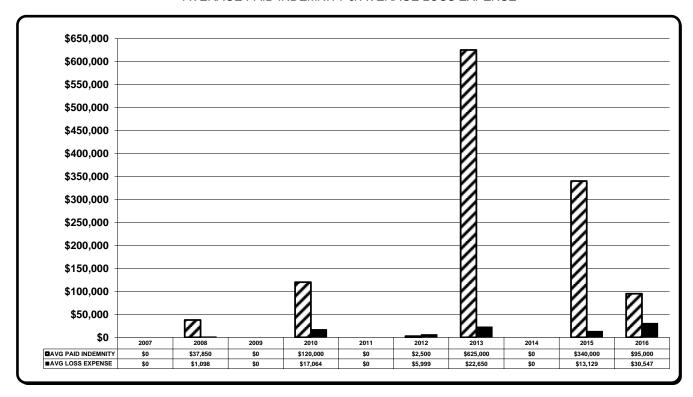
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

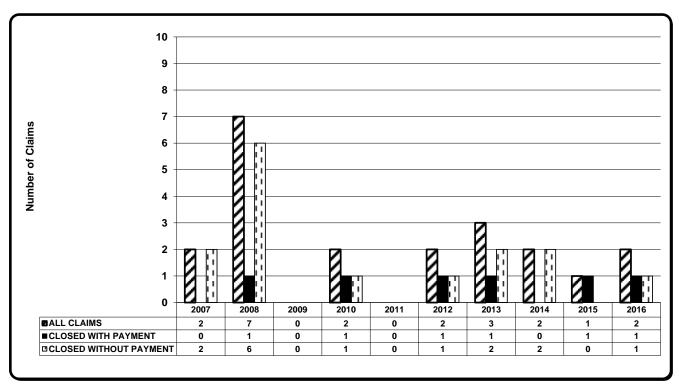




UNDER 4 YEARS

AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





TEN YEAR SUMMARY & 2016 SUMMARY BY INSURED/CLAIMANT RELATIONSHIP

LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS FOR YEARS 2007-2016

| INSURED'S RELATIONSHIP TO THE CLAIMANT | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF PAID CLAIMS | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL INDEMNITY | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLAIMS |
|---|-------------------------|-----------------------------|---------------------------|---|--------------------|----------------------------------|---|
| CLIENT OTHER THAN ABOVE | 1,582 | 441 | 82.12% | \$138,261 | \$60,973,292 | %20.06 | \$21,890 |
| NON-CLIENT | 622 | 93 | 17.32% | \$68,550 | \$6,375,161 | 9.42% | \$13,033 |
| MEMBER PRE-PAID LEGAL PLAN | 8 | က | 0.56% | \$114,667 | \$344,000 | 0.51% | \$72,719 |
| FREE LEGAL SERVICE | 4 | 0 | 0.00% | N/A | \$0 | %00.0 | \$151,454 |
| TOTAL | 2,216 | 537 | 100.00% | \$126,057 | \$67,692,453 | 100.00% | \$19,822 |

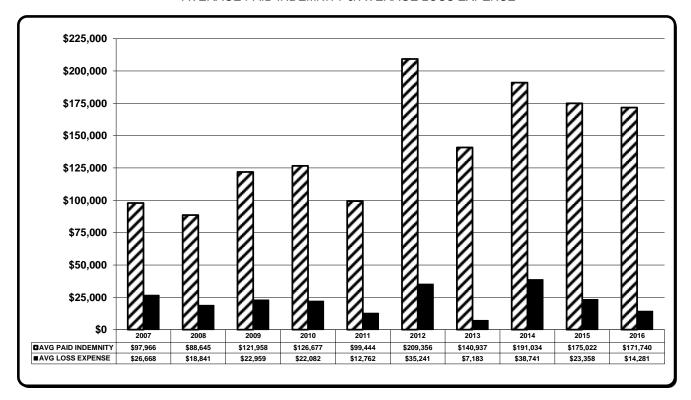
LEGAL MALPRACTICE INSURANCE INDEMNITY ANALYSIS CLAIMS CLOSED IN 2016

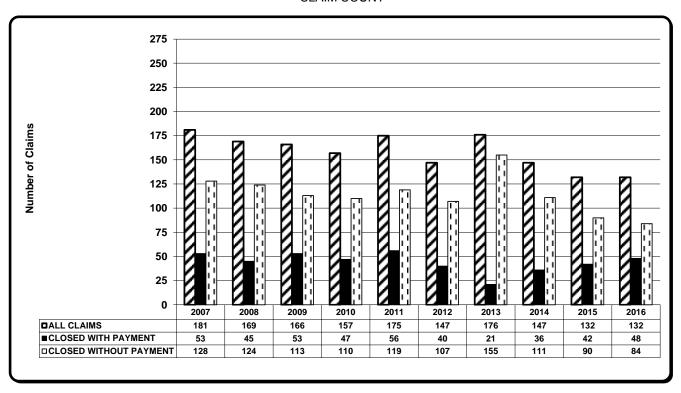
| INSURED'S RELATIONSHIP TO THE CLAIMANT | ALL CLOSED CLAIMS | NUMBER OF PAID CLAIMS | PERCENT OF | AVERAGE INDEMNITY PAID PER PAID CLAIM | TOTAL | PERCENT OF TOTAL INDEMNITY | AVERAGE LOSS EXPENSE FOR ALL CLOSED CLAIMS |
|--|-------------------------|-----------------------------|------------|---|-------------|----------------------------------|---|
| CLIENT OTHER THAN ABOVE | 132 | 48 | 77.42% | \$171,740 | \$8,243,508 | 91.67% | \$14,281 |
| NON-CLIENT | 51 | 41 | 22.58% | \$53,526 | \$749,357 | 8.33% | \$10,343 |
| TOTAL | 183 | 62 | 100.00% | \$145,046 | \$8,992,865 | 100.00% | \$13,184 |

TRENDS OF INSURED/CLAIMANT RELATIONSHIP FOR 2016

CLIENT OTHER THAN FREE LEGAL SERVICE OR MEMBER OF PRE-PAID LEGAL PLAN

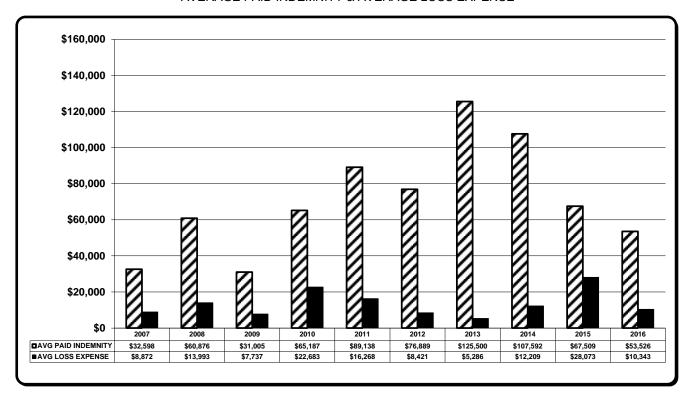
AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE

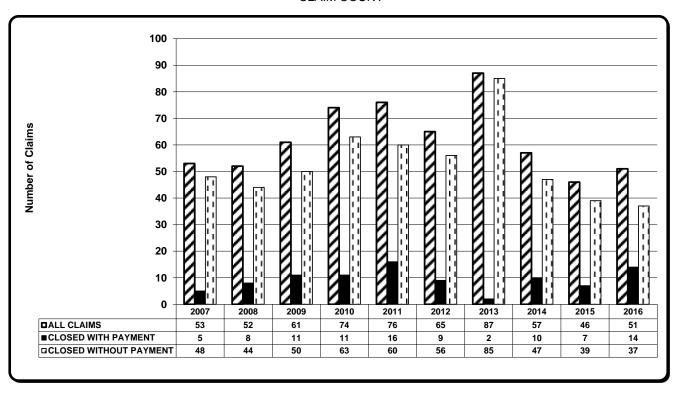




NON-CLIENT

AVERAGE PAID INDEMNITY & AVERAGE LOSS EXPENSE





PREMIUM AND LOSS DATA

PAGE 19 SUPPLEMENT LEGAL MALPRACTICE EXPERIENCE WITH MARKET SHARE

2016 EXPERIENCE

| NAIC Company Code | Company Name | Market Share | Written Premium | Earned Premium Incurred Losses | Incurred Losses | Loss Ratio |
|-------------------------|--|-----------------|--------------------|--------------------------------|-----------------|------------|
| 29513 | BAR PLAN MUTUAL INSURANCE COMPANY THE | 63.15% | \$10,324,682 | \$10,471,167 | \$1,855,725 | 17.72% |
| 20443 | CONTINENTAL CASUALTY COMPANY | 21.45% | \$3,507,662 | \$3,534,883 | \$1,935,613 | 54.76% |
| 22292 | HANOVER INSURANCE COMPANY THE | 5.39% | \$881,416 | \$920,311 | \$353,148 | 38.37% |
| 32450 | ALPS PROPERTY & CASUALTY COMPANY | 3.97% | \$649,323 | \$601,730 | \$27,431 | 4.56% |
| 32603 | BERKLEY INSURANCE COMPANY | 1.37% | \$224,500 | \$139,321 | \$0 | %00'0 |
| 37273 | AXIS INSURANCE COMPANY | 1.35% | \$220,951 | \$224,956 | \$605,832 | 269.31% |
| 31194 | TRAVELERS CASUALTY & SURETY CO OF AMER | 1.28% | \$208,705 | \$160,979 | (\$10,105) | -6.28% |
| 29459 | TWIN CITY FIRE INSURANCE COMPANY | 0.82% | \$133,756 | \$137,185 | \$6,005 | 4.38% |
| 19518 | CATLIN INSURANCE COMPANY INC | %290 | \$109,785 | \$108,809 | \$1,186,733 | 1090.66% |
| 22241 | MEDMARC CASUALTY INSURANCE COMPANY | 0.29% | \$47,268 | \$39,487 | (\$3,056) | -7.74% |
| 22322 | GREENWICH INSURANCE COMPANY | 0.13% | \$21,722 | \$21,238 | \$6,643 | 31.28% |
| 11000 | SENTINEL INSURANCE COMPANY LTD | 0.08% | \$12,287 | \$12,165 | \$0 | %00'0 |
| 10510 | CAROLINA CASUALTY INSURANCE COMPANY | 0.03% | \$4,616 | \$49,186 | \$0 | %00'0 |
| 29424 | HARTFORD CASUALTY INSURANCE CO | 0.02% | \$4,053 | \$4,055 | \$0 | %00'0 |
| 11967 | GENERAL STAR NATIONAL INS CO | 0.00% | \$0 | \$0 | \$4,895 | A/N |
| 15865 | NCMIC INSURANCE COMPANY | 0.00% | \$0 | \$0 | \$993 | ∀/Z |
| 16691 | GREAT AMERICAN INSURANCE COMPANY | 0.00% | \$0 | \$0 | (\$3,087) | ∀/Z |
| 21970 | BEDIVERE INSURANCE COMPANY | %00.0 | \$0 | \$0 | \$331,182 | ∀/Z |
| 22136 | GREAT AMERICAN INS COMPANY OF NEW YORK | %00.0 | \$0 | \$0 | \$1,567 | ∀/Z |
| 25585 | WATFORD INSURANCE COMPANY | 0.00% | \$0 | \$0 | (\$212,310) | A/N |
| 27154 | ATLANTIC SPECIALTY INSURANCE COMPANY | 0.00% | \$0 | \$0 | \$201,881 | N/A |
| | TOTAL | 100.00% | \$16,350,726 | \$16,425,472 | \$6,289,090 | 38.29% |

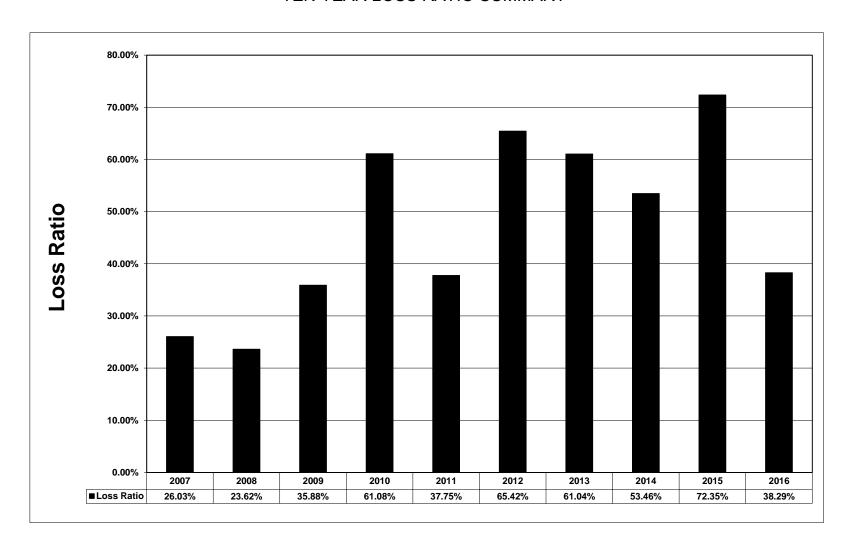
PAGE 19 SUPPLEMENT LEGAL MALPRACTICE EXPERIENCE

TEN YEAR SUMMARY

| YEAR | Written Premium | Earned Premium | Incurred Losses | Loss Ratio |
|---------------|-----------------|----------------|-----------------|------------|
| 2007 | \$17,727,731 | \$17,152,684 | \$4,464,212 | 26.03% |
| 2008 | \$16,324,591 | \$16,766,853 | \$3,959,872 | 23.62% |
| 2009 | \$15,787,723 | \$15,994,807 | \$5,738,199 | 35.88% |
| 2010 | \$14,955,313 | \$15,124,731 | \$9,238,427 | 61.08% |
| 2011 | \$14,269,499 | \$14,608,084 | \$5,514,132 | 37.75% |
| 2012 | \$15,356,950 | \$15,088,454 | \$9,871,352 | 65.42% |
| 2013 | \$15,843,263 | \$15,221,120 | \$9,291,232 | 61.04% |
| 2014 | \$16,725,395 | \$16,787,627 | \$8,975,108 | 53.46% |
| 2015 | \$16,452,459 | \$16,412,220 | \$11,873,680 | 72.35% |
| 2016 | \$16,350,726 | \$16,425,472 | \$6,289,090 | 38.29% |
| 10-YEAR TOTAL | \$159,793,650 | \$159,582,052 | \$75,215,304 | 47.13% |

PAGE 19 SUPPLEMENT LEGAL MALPRACTICE EXPERIENCE

TEN YEAR LOSS RATIO SUMMARY



Insurance Consumer Hotline

Contact DIFP's Insurance Consumer Hotline if you have questions about your insurance policy or to file a complaint against an insurance company or agent:

difp.mo.gov 800-726-7390



Harry S Truman Building, Room 530 301 W. High St. PO Box 690 Jefferson City, MO 65102